



EU Ecolabel Marketing for Products

Work on the implementation of the EU Eco-Label Scheme
in the areas of marketing, product group development and
stakeholder representation.

LOT 7 – Marketing of Products

Service contract no 070307/2007/479554/MAR/G2
(2nd elongation of no 070402/2005/420195/MAR/G2)

Final report - Company data ANNEX

18th of December 2008



www.europa.eu.int/ecolabel



The final report presents the strategy, work and results of the EU Ecolabel Marketing for Products project team in the third project year 2008.



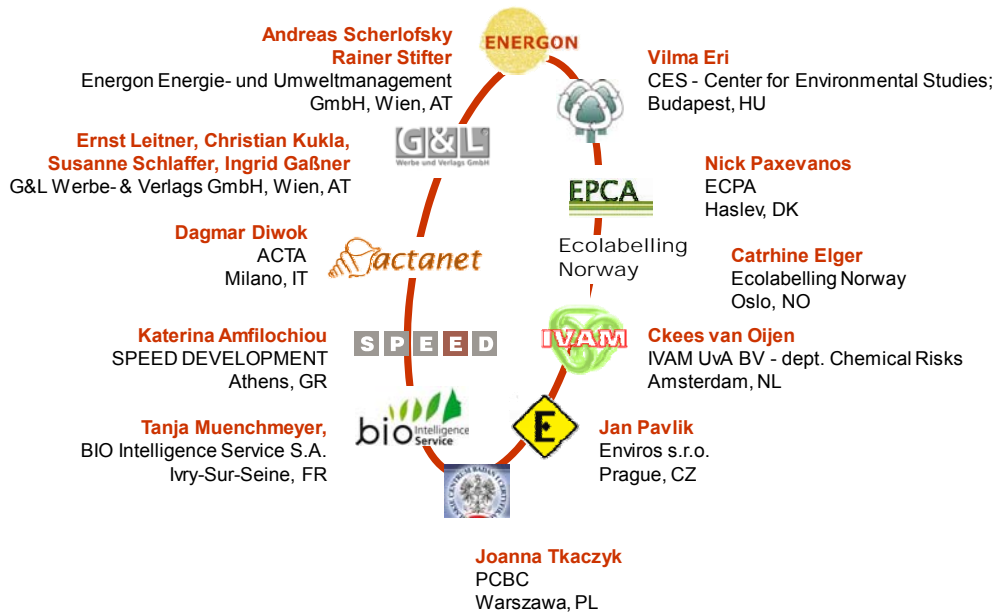
Andreas Scherlofsky



The EU Ecolabel Marketing Project for Products 2008



EMP team 2008



Andreas Scherlofsky
for the EMP team

Status 18th of December 2008

Final report – Company data ANNEX

(Annex to the final report 2008)

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A.1. Company data – AUSTRIA

In 2007 the focus was on contacting of soaps and shampoo producers (Kanol etc.) from Austria and Germany (importing to Austria), retailers (REWE, SPAR etc.) with focus on household articles, cleaners etc. as well as selected follow up-contacts with producers of tissue paper, paints and electrical appliances.

In 2008 the contact focus was on Textile products. The information started referring to the textiles workshop with a mailing to about 500 contacts by Lenzing in combination with the textile contacts of the Austrian Competent Body (BMLFUW) and the Austrian Consumer Organisation (VKI).

Beside that we had several follow-up contacts with companies from other product groups (Soups and shampoos).

A.1.1 Textile Workshop – contacts invited

Parent Customer	Breitenfeld Edelstahl AG
100% Quality	Bretschneider & Bretschneider GmbH
2Mountain-Bikeparts	Bristol Uniforms Austria
3M Österreich GmbH	Bundesbeschaffung GmbH
A. Hausmann GmbH	Bundesministerium für Landesverteidigung
ADA Möbelfabrik GmbH	Burtscher Elmar Textil GmbH
Adem's - Strickdesign nach Mass	Camaro
Allsport Moden GmbH	Casall Sportswear Lütze Handels Nfg GmbH & Co KEG
Andreas Danner Handelsagentur	Chillaz International
Anton Baumgartner GesmbH Modestoffe, Heimkultur, Modeagentur	Christian Dierig GmbH
Anton Haidenthaller & Sohn KG	Christian Dunkl GmbH
Arido Hemdenmanufaktur GmbH	ChriStoff Kleinsorg Textilwerk GmbH
Armin Fässler Textilmanufaktur	Collection Classic
ASOTA GmbH	Création Stummer GesmbH
Babü // Manufaktur für Textiles, Wien	Diamor Karl Rieker GesmbH
Backhausen	Dieter Egger GmbH
Baschnegger Einzelhandel Textil	Dkfm. Eugen Steiner Textilimporte - Generalvertretungen
Baumann Dekor Brüder Baumann GmbH	Dr. Sonne GmbH
Beate Sachs	DSM Fine Chemicals Austria
Bedros OEG	E. Löffler Ges.m.b.H.
Begas	Einrichten fürs Leben Möbelhandel
Berbalk Nevoga	Eisbär Sportmoden GmbH
Berufsfeuerwehr Wien	Elastica Matratzen GmbH Schaumstoffe
Berufsmode Schiefer	Zubehör
Betten Feuerstein GmbH	Energie AG
Betten Rudigier	ENorm - Ingenieurbüro für Berufsbekleidung
Betten Studio Widmer	Ergee Textilgruppe GmbH
bevaform service & handels gmbh	Erich Gasser Ges.mbH.
Biber Umweltprodukte Versand GmbH	Ernst Becker & Sohn Spinnerei
BMI-Bundesministerium	Kommanditgesellschaft
Böhler Edelstahl	Erwin Schreiner Innenraumausstattung
Borckenstein AG Qualitätsgarne	ESKA
Borealis	EUDEX GmbH
Bossa Shirting	
Boutiques Vilma	

Eva Blut Clothes and Accessoires
 EVN
 Eybl Austria GmbH
 EYBL INTERNATIONAL AG
 F. Leitner KG
 F.M. Hämmerle Textilwerke GmbH & Co KG
 Faigle Kunststoffe Ges.m.b.H.
 Feinjersey Götzis Strickstoffe
 Felbermayr Karl Hotelausstattung
 Florella Design HandelsgesmbH
 FormquadratGmbH
 Framsohn Frottier GmbH
 Franz Schweitzer GesmbH
 Franz Tüchler GmbH
 Franz Wiedermann
 Friesacher Leinenweberei R. Mitter KG
 Fussenegger & Grabher GmbH
 Fussenegger Heimtextilien GmbH
 Gans Ges.m.b.H. Heimtextil
 Gebrüder Wolff GmbH Vorarlberger
 Wirkwarenfabrik
 Gerhard Zauner
 Getzner Textil AG
 Gloriette Bekleidungswerk GesmbH
 Gold-Eck Steppwaren
 Goldhaubenwebe
 Golfclub Salzburg
 Gollner Frottier & Küchenwäsche Helfenberger
 Frottier&Küchenwäsche GmbH
 Gössl GmbH
 Grausam Textil Handels GesmbH
 Greiner PURtec
 H & M Hennes & Mauritz AB
 H. Porod
 HAASE GRAZ
 Haberkorn
 Hajo Strick GmbH
 Haller Textilwerke GmbH
 Hämmerle & Vogel Emproideries
 Handelsagentur C. Niedermaier Textiles
 Wohnen
 Handelsagentur Ulf Kattnig
 HASAG Polstermöbel GmbH
 Hauser KG, Hüsler Nest
 Hausmann A GesmbH
 Heeresbekleidungsanstalt
 Hefel Textil GmbH
 Heimtextilien Michl
 Heinisch Textilveredelung GmbH & Co KG
 Helfenberg GmbH
 Herbert Kneitz GmbH
 Herka GmbH
 Herwig Wallmann & CO
 Hogast Einkaufsgenossenschaft Hotel- und
 Gastgewerbe reg. GenmbH
 Homeware
 Hospitaltextil
 Hoteltexil Schraml GesmbH & Co.
 Textilausstattung für Hotels
 HTS Österreich GmbH
 Huber Textil GmbH
 Huber Tricot GmbH Huber Holding
 Huber Tricot Huber Holding
 Huglosys Bodybuildings
 IKEA Vermögensverwaltung GmbH
 Ing. Feldmann Textil
 Ing. Franz Brugger Ges.m.b.H
 Inh. Miachael Rechberger Textilfabrik & E-
 Werk
 Initial Textilservice Pointner GmbH
 Inspec Fibres GmbH
 International Textile Service I.T.S. I.T.S.
 Handels GmbH
 Intersport Austria GmbH
 Jilsilk AG
 Jockey International
 Johann Solar GesmbH
 JOKA-WERKE Johann Kapsamer GmbH
 & Co KG
 Jordis Salzburger Handdrucke Jordis
 GmbH
 Josef Otten
 Julius Holluschek Chem. u.
 Waschmittelindustrie Ges.mbH
 Kaiser Franz Josef Tracht und Desig
 Kastner & Öhler Warenhaus AG
 Kika Möbel-HandelsgesmbH
 Kluppe - Art Fashion- and Textildesign
 Kneissl & Friends GmbH
 Knokin Baby GmbH
 Kobleder Strickmode GmbH & Co
 Kontiki Wien
 Krassler GmbH
 Kunert GmbH
 Lafarge Perlmooser AG
 Lambacher Hitiag Leinen AG
 Landes Feuerwehr Verband
 Landsmann Chemie Handelsagentur
 Lanex a. s.
 Leinenmeister Management GmbH
 Leitgeb
 Leithner Raumausstatter
 Lenz GmbH
 Leopold Wirtl GmbH
 Linz Textil
 Linz Textil Ges.m.b.H.
 Linz Textil -Spinnerei Matrie Ges.m.b.H.
 Linz Textil
 Lizzi Industriebedarf
 LK & Wasserbetten GmbH Liege Komfort
 Lodenfrey Aktiengesellschaft
 LogServ
 LOHMANN & RAUSCHER GMBH
 Luger Hans
 Lukschal
 Lutz GmbH Einrichtungshaus
 Zentralverwaltung Wels
 Macubi Schlafsysteme
 Mahle
 Matratzen Concord GmbH
 Mayer & Kunz VitaMed GesbR
 Gesundheits- & Wellnessprodukte



<p>mey bodywear MIBA Gleitlager GmbH Mitter Helmut Möbelhaus Haider Mode Sonderegger Montana Mothwurf Gesellschaft mbH Möve Frottana Textil GmbH & Co. KG Mucos Korkproduktions GmbH Müller GmbH Neuman Aluminium NÖ Landesfeuerwehr Verband Northland Professional Odem Natural Air Conditioning Wear OMV Austria ON Optimo Schlafsysteme GmbH Österreichische Bundesbahnen Ötscher Berufskleidung Götzl GmbH P.S. Fehrer GmbH Palmers Textil AG Peek & Cloppenburg GmbH & Co. KG Wien Petra Raß Pfanner Schutzbekleidung Pfeifer Feuerwehrbekleidung Pleamle Handelsges.m.b.H. Pokorny Polyfill Produktions- GmbH u. Co.KG Quelle R.W.G. Warenhandels GmbH Raumaustattung Weinhofer Rauscher Consumer Products GmbH Verbandstoff- u. Wattefabriken REGINA Textilreinigungs GmbH Reindl Reingruber Heimtextilien Reiter Betten & Vorhänge GesmbH & Co. KG Rofima GmbH & Co KG Qualitätsbettwaren ROMAC Rosenbauer Rudolf Leiner Ges.m.b.H. Rudolf Prinz GmbH Rueff Textildruck GmbH SAG Aluminium Lend GmbH & Co KG Salzburg AG Salzburg Creations Inc. Salzburger Landeskliniken St.-Johann-Spital Sanotec Medical Sattler Schmierer GesmbH & Co Mc O'Neill, Bekleidungsimport Schoeller GmbH & Co KG SCHOELLER HARD GMBH Schönleitner Herrenmode Seibersdorfer GmbH Schlafsysteme Sembella Gesellschaft m.b.H</p>	<p>Sigl - Natürlich wohnen Relax Sixxa c/o Merchzilla.com Skiny bodywear GmbH Sleepwell Kauffmann GmbH Solida Bekleidungswerke Ges.m.b.H. Spinnerei Feldkirch GmbH Spinnerei Jordan Gesellschaft m.b.H. Sport Consulting Austria Sportmagazin Verlag GmbH Stapro - Budo - Sport Summertime Bademoden Svan Consulting & Trading Swoboda Tapezierer TCG Unitech TDI Textil Druck Imst GmbH Tech in Tex GmbH Tempex Austria Teppich Streubel Texport Textilveredelung Heiligenkreuz GmbH Tikal Raumaustattung GesmbH. Trachten-Couture Isola Trachtenmode Träumeland Kindermatratzen Nössböck GmbH Tricon Consulting GmbH & Co. KG Tumfart Kurt GmbH & Co. KG Umlauf UNO- United Nations Office at Vienna Uvex VAW mandl & berger GmbH Vetropack Austria GmbH Vetter Kurt Victoria Textile Designs GmbH VIDairFLEX Handels- & Produktionsges.m.b.H. VITAmobil Erika Seisl KEG voestalpine Stahl GmbH Vossen AG & Co KG Welte Blusen GesmbH Wendelin Huber Industrievertretung WFT-Research Wiener Linien GmbH & Co Kg Wiengas GmbH Wienstrom GmbH Wiesner Hager Möbel GmbH Wilfried H. Blum Unternehmensberatung Willy Hermann Wirl Wolford AG Wozabal Zanier Sport GesmbH Zierhut & Krüger Ges.m.b.H Zlabinger GmbH</p>
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A.1.2 Workshop contacts – workshop and follow-up

A. External participants

(not included Lenzing participants and EMP workshop team)

	Unternehmen/Institution	Strasse	PLZ	Ort	Position	Titel	Vorname	Nachname
1	Anton Haidenthaler & Sohn KG	Linger Gasse 46	A-5020	Salzburg	Key Account Manager	Frau	Sabine	Höb
2	Diamor Trading GmbH	Aderstraße 33	A-4860	Timelkam	General Manager, Assistent	Frau	Margaritha	Lux
3	Dr. Sonne GmbH	Autokaderstrasse 106,	A-1210	Wien	Geschäftsführender Gesellschafter	Dr.	Christoph	Sonne
4	F.M. Hämmerle Textilwerke GmbH & Co KG	Eisengasse 44	A-6860	Dornbirn	Vertriebsleiter	Herr	Manfred	Arsan
5	F.M. Hämmerle Textilwerke GmbH & Co KG	Eisengasse 44	A-6860	Dornbirn	Design	Frau	Claudia	Mantel
6	F.M. Hämmerle Textilwerke GmbH & Co KG	Eisengasse 44	A-6860	Dornbirn	Salesmanager	Herr	Henning	Torkler
7	F.M. Hämmerle Textilwerke GmbH & Co KG	Eisengasse 44	A-6860	Dornbirn	Technische Entwicklung	Herr	Gerhard	Tschabrunn
8	Florella - Christian Dierig GmbH	Welser Straße 75	A-4060	Leonding	Geschäftsführer	Herr	Leopold	Holly
9	Florella - Christian Dierig GmbH	Wagengasse Süd 12	A-3124	Oberwölbling		Frau	Claudia	Pasching
10	Grausam Textil Handels GmbH	Handelskai 52	A-1200	Wien	Technischer Leiter	Dkfm.	Philipp	Grausam
11	Herel Textil GmbH	Schwarzach-Tobelstraße 17	A-6868	Schwarzach	stv. Gesamtverk aufseiter	Ing.	Thomas	Hofler
12	Herel Textil GmbH	Schwarzach-Tobelstraße 17	A-6868	Schwarzach	Produktionsleitung	Herr	Ewald	Hortig
13	Heinisch Textilveredelung GmbH & Co KG	Frindorfer Straße 55	A-4063	Hörsching	Produktionsleitung	Ing.	Herbert	Atteneder
14	HUBER TRICOT GmbH	Exerzierplatz 1	A-6841	Mäder	Produktmanager	Herr	Christoph	Wallner
15	Initial Textilservice Pointner GmbH	Dieselstrasse 12	A-3362	Amstetten - Mauer	Einkauf	Frau	Ulrike	Haberl
16	kontiki	Grundsteingasse 38/4	A-1160	Wien	Experimentelles Textildesign / Kostüm	Frau	Karin	Maislinger
17	Leinenmeister Management GmbH					DI.	Herrmann	Gschwandtner
18	Linz Textil GmbH	Wienerstr. 435	A-4030	Linz	Textilingenieur, Qualitätsmanagement	Ing.	Bernhard	Schinko
19	Löffler GmbH & Co KG	Südtiroler Straße 41	A-4300	Pied im Innkreis	Leitung Marketing/Vertrieb	Herr	Reinhard	Hetzeder
20	Northland GmbH	Elisabethinegasse 22	A-8020	Graz		Ing.	Burkhard	Felber
21	Oderm	Übersbach 208	A-8280	Fürstenfeld	Geschäftsleitung	Frau	Elisabeth	Eichinger
22	Oderm	Übersbach 208	A-8280	Fürstenfeld	Marketing	Herr	Michael	Eichinger
23	Oderm	Übersbach 208	A-8280	Fürstenfeld	Bedarfsräger			
24	Österreichisches Bundesheer				uniform entwicklung bh	Oberst	Ing. Thomas	Lassenberger
25	Österreichisches Bundesheer					Frau	Karin	Zraunig
26	Österreichisches Bundesheer - Heeresbekleidungsanstalt	Alexander Großgasse 67	A-2345	Brunn am Gebirge	Technische Grundlagen	Herr	Herbert	Engel
27	Österreichisches Bundesheer - Heeresbekleidungsanstalt	Alexander Großgasse 67	A-2345	Brunn am Gebirge		AR		Freudenbergerl
28	PopoLini - BMV GmbH	Schulfabrikgasse 1	A-1230	Wien	Einkauf und Produktion	Frau	Michaela	Muldner
29	Sattler AG	Sattlerstr. 45	A-8041	Graz	Leiter Qualitätsmanagement und Prüfwesen	DI	Wilhelm	Graf
30	Sattler AG	Sattlerstr. 45	A-8041	Graz		DI	Joachim	Haußmann
31	Solda Bekleidungswerke GmbH	Sittersdorf 46	A-9133	Milkaushof	Leitung Einkauf und EDV	Herr	Karsten	Held
32	Solda Bekleidungswerke GmbH	Sittersdorf 46	A-9133	Milkaushof	Leitung Vertrieb, Key Account, Marketing	Herr	Ernst	Kink
33	Triumph International AG	Wiener Strasse 121-123	A-2700	Wr. Neustadt	Leitung Materialprüfung	Ing.	Michael	Studnicka
34	Wilfried Blum Unternehmensberatung					Herr	Wilfried	Blum
35	Wolford	Wolfordstrasse 1	A-6801	Ebregenz	Dyeing and Finishing Department Manager	Herr	Ingo	Mangold



B. Contacts with interest but no participation

Unternehmen/Institution	Strasse	PLZ	Ort	Position	Titel	Vorname	Nachname
Energie AG					Ing.	Josef	Loderbauer
ESKA Lederhandschuhfabrik GmbH & Co. KG	Am Thalbach 2	A-4600	Wels/Thalheim		Mag.	Daniela	Richter
Ejbl Austria GmbH	Weitraer Straße 115	A-3950	Gmünd	Betriebsleitung Werk Gmünd		Gerhard	Tanzer
Getzner Textil AG	Bleichestr. 1	A-6700	Bludenz			Dieter	Haid
Hefel Textil GmbH	Schwarzach-Tobelstraße 17	A-6868	Schwarzach	Leitung Verk.aufsinneidienst		Ingrid	Helbok
HERKA GmbH	Herkaweg 1	A-3851	Kautzen	Geschäftsführer	Mag.	Thomas	Pfeiffer
Hess Natur				Vorstand Int. Verband der Naturtextilhersteller IVN		Rolf	Heimann
HUBER TRICOT GmbH	Exerzierplatz 1	A-6841	Mäder	Fabric's Development		Werner	Kirchmann
HUBER TRICOT GmbH	Exerzierplatz 1	A-6841	Mäder			Remzo	Rizanovic
HUBER TRICOT GmbH	Exerzierplatz 1	A-6841	Mäder	Veredelungsleitung		Karl-Heinz	Überbacher
Rudolf Leiner GmbH	Porschestrasse 7	A-3100	St. Pölten		Ing.	Sabine	Krist
SCHIEFER BERUF SMODIE	Johann-Konrad-Vogel Straße 6	A-4020	Linz	Geschäftsführer	Mag.	Leo	Schiefer
Willi Hermann Wirkwarenzeugung GmbH						Marie-Anne	Van Dessel
ERGEE Textilgruppe GmbH	Gmünder Straße 43	A-3943	Schneems	Creativ-Center		Friederike	Bauer
kontiki	grundsteingasse 38/4	A-1160	wien			Karin	Maisinger
Leinenmeister Management GmbH					DI.	Hermann	Gschwandtner
ÖBB - Technische Services GmbH				P.w - Flottenengineering		Johann	Plünger
ÖBB - Technische Services GmbH				P.w - Flottenengineering	Ing.	Manfred	Schorm
ÖBB - Technische Services GmbH	Grillgasse 48	A-1110	wien	Technische Services GmbH Leiter OSU Personenw.		Martin	Roubik
Relax Natürlich Wohnen GmbH	Thurerweg 3	A-5162	Obertrum am See			Herbert	Sigl
Fleker				General Manager Assistent		Margaritha	Lus
Stapro							
Treude & Metz					Dr.	Paul-Friedrich	Metz
Vossen GmbH & Co KG						Regina	Schramnek

A.2. Company data – CZECH and SLOVAK REPUBLIC

The main focus of the ENVIROS project activities in Czech and Slovak Republic in 2008 was on promotion cooperation with TESCO warehouse chain and at the Biostyl trade fairs in Prague and Bratislava.

Beside that ENVIROS in Czech Republic provided additional support for the Czech Competent Body with acquisition activities towards workwear producing companies. This focus was agreed at the EMP synergy & cooperation workshop (with CB, EPCA, Energon and G&L) in Prague on the 11th of February 2008. So far no company was interested or started an application. Most of them are very small.

Company	Product group	Contact	Status
CIUR Brandys nad Labem	Waste paper/cellulose insulation	Ing. Frantisek Buran, Sales Manager, frantisek.buran@ciur.cz	Company is very interested in The Flower, CIUR is owner of National CZ, US and Canadian Ecolabel. Unfortunately there is no product category under The Flower.
Qalt Rakovník, spol. s r.o., Zavidov	Detergents	Jiri Halml, manager, halml@qalt.cz	Company holds CZ national ecolabel, very good cooperation during our promotion events, interested in The flower
Bold CZ	Handwashing detergents	Milos Gruber, CEO, boldcz@boldpages.com	Company holds CZ national ecolabel, very good cooperation during our promotion events, interested in The flower
KRONOSPAN SK, s.r.o. Prešov	Waste wood based construction parts	Ing. Marek Štefančík, manager, stefancik@kronospan.sk	Company holds Slovakian national EL, contacted but not interested
Považská cementáreň, a.s. Ladce	Cement	Ing. Vladimír Ivanka, environmental manager, ivanka.v@pcla.sk	Company holds Slovakian national EL, contacted but not interested
Johan ENVIRO s.r.o. Bratislava	Sorption materials	Ing. Pavel Legáth, section manager, pavel.legath@nextra.sk	Company holds Slovakian national EL, contacted but not interested
BRAMAC – strešné systémy, spol. s r.o. Ivanka pri Nitre	Roof systems	Ing. Branislav Audy, technical manager, branislav.audy@bramac.com	Company holds Slovakian national EL, contacted, they are considering application
OFZ, a.s. Istebné	Road spreadings	Ing. Jozef Zurek, sales manager, jozef.zurek@ofz.sk	Company holds Slovakian national EL, contacted but not interested
H2Energy, s.r.o. Bratislava	Sorption materials	Ing. Marian Metke, CEO, info@h2energy.sk	Company holds Slovakian national EL, contacted but not interested
DURISOL-STAV spol. s r.o. Bratislava	Waste wood based construction parts	Ing. Peter Lošonský, manager, obchod@durisol.sk	Company holds Slovakian national EL, contacted but not interested
FESTAP s.r.o. Bratislava	Bathroom equipment	Alexander Berta, environmental manager, factory@estap.sk	Company holds Slovakian national EL, contacted but not interested
HAPPY END spol. s r.o. Pezinok	Sorption materials	Ing. Jaroslav Čulík, CEO, klokocik@shpgroup.net	Company holds Slovakian national EL, contacted but not interested
MATADOR, a.s. Púchov	Tyres	Ing. Marian Kvasnica, Environmental and HS Manager, marian.kvasnica@matador.sk	Company holds Slovakian national EL, contacted, partly interested, but they stopped production of ecolabeled products temporarily not interested
SHP Group, Papirny Harmanec	Paper products	Drahuša Kováčiková, Marketing and PR Manager, kovacicova@shpgroup.net	The company is preparing The Flower application, but the product will be under some danish company label
Kressling gallery, Bratislava	Art	Mgr. Viktor Freso, CEO, viktorfreso@gmail.com	The art gallery, interested in Ecolabelling, idea of supply an "environmental art" to ecolabeled hotels



A.3. Company data – GREECE and CYPRUS

In Greece the focus of SPEED was on lubricants. The contacting activities was arranged in the framework of a lubricant workshop in Athens held on 12th of May.

A.3.1 Lubricant workshop Athens – contacted companies

No	Name	Address	Name	Activity	Tel	email	website
1	GREEN OIL S.A.	Industrial Area, 68100, Alexandroupoli	J. Dermitzakis	Production of reclaimed mineral oils. Processing of petroleum residues	0030 22510 81841	greenoil@otenet.gr	
2	DELTA OIL HELLAS S.A.	Liti, 54 500, Thessaloniki	M. Simitzoglou	Production, imports and wholesale trade of lubricants, anti-freeze compounds and brake fluids	0030 23940 72021	info@deltaoil.gr	www.deltail.gr
3	ELVIGRO S.A.	17 Korytsas st, 14343, Nea Halkidona, Athens	A. Floroussiotis	Production of Lubricants	0030 210 2594490		
4	HELLENIC PETROLEUM S.A.	Athinon – Korintou Rd (17 th km), P.O. Box 1085, 19300 Aspropyrgos	F. Doudonis	Oil Refining. Production, imports and wholesale trade of petroleum products, liquefied gas, plastics and chemicals. Exploration and exploitation of hydrocarbons in Greece and abroad. Consultancy and other services in industrial investments and infrastructure projects, ranging from feasibility studies to start – up operations	0030 210 5533000 & 0030 210 5539000	info@hellenic-petroleum.gr	www.hellenic-petroleum.gr
5	ELDON'S S.A.	20 Souliou st, 14343 Nea Halkidona, Athens	D. Dodos	Production of Lubricants (oils, greases), insulating materials, rust resisting agents, sealing compounds, wax emulsions and car chemicals.	0030 210 2594400	info@eldons.gr	www.eldons.gr
6	CYCLON HELLAS S.A.	124 Megaridos Ave, 19300, Aspropyrgos, Athens	D. Kontaxis	Production of lubricants. Wholesale trade of paraffin, liquid fuel, antifreeze compounds, lubricants and brake fluids.	0030 210 8093900	customerservice@cyclon.gr	www.cyclon.gr
7	LEIVADAROS, D., S.A.	Loussika, 25018, Patra Industrial Area	Y. Tsirigoti	Production of Lubricants and car chemicals	0030 2610 647484 & 0030 22610 647061	vipelco@otenet.gr	www.vipelco.bravehost.com
8	MOTOR OIL (HELLAS) CORINTH REFINERIE S S.A.	12a Irodoy Attikou. Maroussi, Athens	E. Theodoroula ki	Oil Refinery. Production and trade of petroleum products.	0030 210 8094000	info@moh.gr	www.moh.gr
9	NOVALCO S.A.	84 Athinon Ave., 10441 Athens	A. Strongylakis	Manufacturing and trade of lubricants	0030 210 5157527	novalco@otenet.gr	
10	DENVER SLOPS S.A.	P.O. Box 16, 19200 Elefsina	M. Skolarikos	Reclaiming of lubricants. Bottling of chemical products.	0030 210 5557412	denver@otenet.gr	
11	PASSIOURAS, EVANG. K., S.A.	8 Pefkon st, Agia Triada, P.O.Box 36, 19002 Paiania	K. Passiouras	Production of lubricants and chemical additives. Representations, exclusive imports and wholesale trade of lubricants and car repair shop tools.	0030 2106642936 & 0030 2106643740	sales_dept@oilcomp.o.gr	
12	RS200 MOTOR OIL PAPANTON	Industrial Park, Lakkoma, P.O.Box 53,	S. Papandoniou	Production of lubricants and car chemicals. Representations,	0030 23990 20120 – 1 & 0030 23990 20130-2	info@rs200motoroil.com	www.rs200motoroil.com

No	Name	Address	Name	Activity	Tel	email	website
	IOU S.A.	63080 Nea Kallikrateia, Halkidiki		exclusive imports and trade of car spare parts, batteries and chemicals.			
13	SAROL LUBRICANTS LTD	Athinon – Lamias national road (70 th km), Ritsona, P.O. Box 28, 32009 Schimatari	Ant. Zervoudi - Kavalieratou	Production of lubricants and antifreeze liquids (also for third parties)	0030 22620 71737 & 0030 22620 71517	sarol@otenet.gr	www.sarol.gr
14	S.K.S. LUBRICANTS S.A.	Thessalonikis – Langada rd (7 th km), P.O. Box 109, 57013, Oraiakastro, Thessaloniki	K. Stergidis	Production and wholesale trade of lubricants.	0030 2310 681631 & 0030 2310 681408	sksoil@otenet.gr	www.sks.gr
15	SLIDER S.A.	20 28 th Octovriou str, 18233 Agios Ioannis Rentis, Athens	A. Strongylakis	Production (also for third parties) and trade of lubricants.	0030 2104912614 & 0030 210 4932721	info@slider.gr	www.slider.gr
16	SAKSON S.A.	Valaoritou 25, Metamorfosi (12 th km National Road Athinon – Lamias) 14452 Athens	St. Kontos		0030 210 2822809 & 0030 210 2842081		
17	BP HELLAS	26 Kifissias Ave & 2 Paradeissou str, 15125 Maroussi, Athens	C. Christoyannis	Imports and Wholesale trade of liquid fuel and lubricants. Mixing of lubricants	0030 2106887111 & 0030 2106887200 & 0030 2106887299	bphellas@bp.com	www.bp.com
18	Ministry of Environment & Public Works	147 Patision, 11251 Athens	A. Arfanakou	Manager of Lubricant Residues, Office of alternative management of Packaging and other Products	0030 210 8654950	a.arfanakou@dpers.minenv.gr	http://www.minenv.gr/anakyklosi/contact.html
19	Ministry of Environment & Public Works	147 Patision, 11251 Athens	A. Skordilis	Head of Office of alternative management of Packaging and other Products	0030 210 8654950	package@otenet.gr	http://www.minenv.gr/anakyklosi/contact.html
20	EL.TE.PE (National Collection System of Alternative Management of Lubricants)	124 Megaridos Ave, 19300, Aspropyrgos, Athens	G. Deligiorgis	Private company for the collection and Management of lubricant residues and packages	0030 210 8093992		www.eltepe.gr
21	EL.TE.PE (National Collection System of Alternative Management of Lubricants)	124 Megaridos Ave, 19300, Aspropyrgos, Athens	A. Kouris	Private company for the collection and Management of lubricant residues and packages	0030 210 8093992		www.eltepe.gr
22	EL.TE.PE (National Collection System of Alternative Management of Lubricants)	124 Megaridos Ave, 19300, Aspropyrgos, Athens	Metsovitis	Private company for the collection and Management of lubricant residues and packages	0030 210 8093992		www.eltepe.gr
23	I.C.Lab	Dimitros 37, 19200, Elefsina	A. Papadopoulos	Laboratory providing support for industrial quality controls	0030 210 5541755	ap@iclab.gr	www.iclab.gr
24	Prof. Emmanuel Koukios	National Technical University of Athens, Department of Chemical Engineering, Bioresource			0030 210 7723191	koukios@chemeng.ntua.gr	www.chemeng.ntua.gr



No	Name	Address	Name	Activity	Tel	email	website
		Technology Unit, Zografou Campus, 15700 Athens					
25	Future Line	3 Ag. Pavlou, Glyfada, 16562, Athens	?	Lubricant importing & retailing company (Tru- Blu)	0030 210 9607210-4	info@future-line.gr	
26	P. Papadopoul os A.E.B.E.	92 Athinon Ave, 10442, Athens	?	Husqvarna representative company in greece	0030 210 5193100		
27	Andreou K.	14 Armodiou, 105-52, Athens	Kon. Andreou	Laboratory performing tests to lubricants and fuels	0030 210 3311347-8	andreou_@otenet.gr	
28	Hellas Lab	8 Sisini &7 Alkamanos, 115- 28, Ilisia	Secretary Mrs. Molfesi	Union of Hellenic Laboratories	0030 210 7233140	hellaslb@otenet.gr	
29	Elin Oil S.A.	33 Pigon, 145- 64 Kifissia, Athens	D. Bilmezis	Marine Lubricants & Industrial Lubricants producing &retailing company	0030 210 6241500		www.elin.gr
30	Prof. S. Stournas	National Technical University of Athens, Laboratory of lubricant & Fuel Technology, Dep. Of Chemical Engineering, Zografou Campus, 15700, Athens			0030 210 7723176	stournas@orfeas.chemeng.ntua.gr	
31	Prof. F. Zannikos	National Technical University of Athens, Laboratory of lubricant & Fuel Technology, Dep. Of Chemical Engineering, Zografou Campus, 15700, Athens			0030 210 7723189	franntua@mail.ntua.gr	
32	Prof. Ev. Lois	National Technical University of Athens, Laboratory of lubricant & Fuel Technology, Dep. Of Chemical Engineering, Zografou Campus, 15700, Athens			0030 210 7723176	elois@chemeng.ntua.gr	
33	ASAOS	147 Patision, 112-51, Athens	P. Skarlatos	Member of ASAOS and also General Manager of HACI (Hellenic Association of Chemical Industries)	0030 210 9213259		
34	ASAOS	147 Patision, 112-51, Athens	Stamatiou	representative	0030 210 8647008		
35	ASAOS	147 Patision, 112-51, Athens	Georgouli	Member of ASAOS and Institute of Consumption			
36	ASAOS	147 Patision, 112-51, Athens	Angelopoulou	Member of ASAOS and General National Chemistry Lab			
37	ASAOS	147 Patision, 112-51, Athens	Tryfona	head			
38	ASAOS	147 Patision, 112-51, Athens	Theochari	Member of ASAOS, and Co-federation of Hellenic Workers			
39	HELLENIC SOLID WASTE MANAGEMENT ASSOCIATION (EEDSA)	4 Marni, 104-33, Athens	President G. Aravosis		0030 210 8232703 & 0030 210 7721359	info@eedsa.gr	www.eedsa.gr
40	C.R.E.S. (Center of Renewable Energy Sources)	19th km Marathonos Ave, 19009, Pikermi Attika	I. Agaphtidis	President of CRES, also Vice-president of EEDSA,	0030 210 6603300	cres@cres.gr	www.eedsa.gr
41	E.K.T.H.E. (Hellenic Center of Marine Research)	Agios Kosmas, Ellhniko, 16604	N. Skoulikidis	Department of Environmental Research	0030 210 9829239	nskoul@necmr.gr	www.hcmr.gr
42	ECOREC	3 Mamai, 104- 40, Athens	D. Chomatidis	NGO, deals with recycling	0030 210 8224481	info@ecorec.gr	www.ecorec.gr
43	MEDITERR	3 Mamai, 104-	N.	NGO, for the protection	0030 210 8228795	medsos@	www.medsos

No	Name	Address	Name	Activity	Tel	email	website
	ANEAN SOS NETWORK	40, Athens	Chrysoyelos	of the natural and cultural heritage and the promotion of sustainable development of the Mediterranean		medsos.gr	os.gr
44	Polyeco S.A.	16 th km Athens – Korinth National Road, 19300 Aspropyrgos	Polychronoulos	Private company dealing with management and reuse of waste	0030 210 5530600	info@polyeco.gr	www.polyeco.gr
45	GEP HELLAS	30 Leof. Posidonos, 166-74, Glyfada	G. Addisou	Oil and Chemical absorbent products	0030 210 9606030	g.addisou@gep.gr	www.gep.gr
46	Hellenic Association of Chemical Engineers	99 Aristidou, 176-72, Kallithea	G. Iliopoulos, President		0030 210 9530292		www.psxm.org
47	MIO-ECSDE	12 Kyristou, 10556, Athens	M. Skoullou, President	Federation of Mediterranean NGOs	0030 210 3247490	info@mio-ecsde.org	www.mio-ecsde.org

A.3.2 Lubricant workshop Athens – Participants

No	Name	Address	Name	Activity	Tel	email	website
1	Prof. Evripidis Lois	National Technical University of Athens, Laboratory of Lubricant & Fuel Technology	Dep. Of Chemical Engineering, Zografou Campus, 15700, Athens		0030 210 7723176	elois@chemeng.ntua.gr	
2	Panagiotis Skarlatos	ASAOS	147 Patision, 112-51, Athens	Member of ASAOS and also General Manager of HACI (Hellenic Association of Chemical Industries)	0030 210 9213259	apogeor@hol.gr	
3	Dimitris Chomatidis	ECOREC	3 Mamai, 104-40, Athens	NGO, deals with recycling	0030 210 8224481	info@ecorec.gr	www.ecorec.gr
4	Gabriel Addisou	GEP HELLAS	30 Leof. Posidonos, 166-74, Glyfada	Oil and Chemical absorbent products	0030 210 9606030	g.addisou@gep.gr	www.gep.gr
5	Alexandros Papadopoulos	I.C.Lab	Dimitros 37, 19200, Elefsina	Laboratory providing support for industrial quality controls	0030 210 5541755	ap@iclab.gr	www.iclab.gr
6	Andreas Dodos	ELDON'S S.A.	20 Souliou st, 14343 Nea Halkidona, Athens	Production of Lubricants (oils, greases), insulating materials, rust resisting agents, sealing compounds, wax emulsions and car chemicals.	0030 210 2594400	info@eldons.gr	www.eldons.gr
7	Evaggelos Krielas	CYCLON HELLAS S.A.	124 Megaridos Ave, 19300, Aspropyrgos, Athens	Production of lubricants. Wholesale trade of paraffin, liquid fuel, antifreeze compounds, lubricants and brake fluids.	0030 210 8093900	customerservice@cyclon.gr	www.cyclon.gr
8	Aris Gorogias	HACI		Hellenic Association of Chemical Industries	0030 210 8252510		
9	Ekaterini Sakellari	University of Athens, Laboratory of Environmental Chemistry			0030 210 7274419		www.haci.gr



A.3.3 Contacts in Cyprus

In Cyprus acquisition focus of SPEED was on follow-up talks with Cypriot companies that had expressed their interest in the EU Ecolabel during 2006 and 2007. The interest was raised but no application was started.

Name	Company	Position	Contact details
Bed Mattresses			
Mr. Jean Betito	APHROSTROM	Internal Auditor / Purchasing Director	Tel: +357 22 487848 Fax: +357 22 487087 e-mail: j.betito@aphrostrom.com
Mr. Stavros Ioannides, Mr. Vakis Kouskoulis	GEVOREST MATTRESSES CO LTD	General Manager and Technical Manager	Tel: +357 22 587000 Fax: +357 22 314596 e-mail: info@gevorest.com
Paints and varnishes			
Mr. Efthymios Michaelides	PELETICO LTD	Research and Development Chemist	Tel: +357 22 48-2265, Fax -1757 elabor@peletico.com; peletico@peletico.com

A.4. Company data - DENMARK

The Danish partner EPCA had a clear focus on Danish companies with Asian textile pre-product deliverers to enable the Danish companies to get the missing proofs of Ecolabel compliance for the full supply chain of the textiles.

This proofs can also be helpful for textile producers and retailers purchasing pre-product from those Asian companies.

Beside that EPCA in 2008 provided training and support to other partners of the EMP team for their acquisition activities.

A.4.1 Contactw with Danish and Asian companies

Company	Date - 2007/2008	Situation/intention	Expectation/result
Best Seller -Denmark	12/2 - 5/3 -2007 1/4-2008	Contact to offer help with application regarding Asian suppliers They are investigating their Asian suppliers to determine further possibilities Follow up: Asian company suppliers to bestseller for acquisition.	Best Seller have lodged and received an Ecolabel licence for a children's range. Not sure of their future plans. 1 Indian company certified: 1 in the process.
Wernefeldt -Denmark	17/1 – 6/7 – 2007 Periodic contact from Feb-Sept -2008	Contact/meeting. Started work to certify their products. Have received some documentation including waste water. Advice on certification process	Expected to apply for a licence. Difficult to say when because the Vietnam supplier is very slow in responding to requests Vietnam company very slow/uncooperative in providing the needed documentation: Still working towards a licence
Jyden – Denmark Penfabric – Malaysia Tyfountex-Indonesia Tyfountex-Indonesia Jyden – Denmark	10/1 – 6/7 - 2007 Periodic contact from Feb-Sept -2008 27/8-2008	Contact to the Asian companies through Jyden (Denmark). Penfabric have lodged an application. Tyfountex are considering Application process: advice and documentation analysis. Meeting with Tyfoontex in Copenhagen to discuss application and customer possibilities	Penfabric are expected to get an Ecolabel licence for a range of cotton/polyester textiles. Tyfountex are also expected to apply. Tyfountex have received their licence number and are targeting possible customers: Penfabric should have it by the end of 2008. Looking at possibilities
Kemotextil - Denmark	26/2 – 6/7 - 2007	Contact/meeting. Kemotextil have set up their own waste water plant in Bangladesh. They want to apply for the Ecolabel but are having problems with the Bangladeshi waste water operators. Work is continuing	Kemotextil will apply for the Ecolabel when they sort out their waste water problems.



<p>Bangladesh: M.B. Knit Fashion</p> <p>Dignity Textile Mills Ltd.</p> <p>Greenland Garments Ltd.</p> <p>Masco Industries Ltd.</p> <p>Fakir Apparels Ltd.</p> <p>Beximco Fashion Ltd.</p>	<p>15/2 – 6/7 - 2007</p>	<p>These companies were forwarded by the Bangladeshi Embassy as companies that treat waste water.</p> <p>They were contacted and none up to date have been able to provide the documentation asked for. Contact to these companies has stopped.</p>	
<p>Metro Knitting & Dyeing Mills Ltd.</p> <p>Robintex (Bangladesh) Ltd.</p> <p>T.K. Hotapara Garments Ltd.</p> <p>Warp & Weft Limited House No. 483,</p> <p>Padma Collection Ltd.</p> <p>Texman Corporation</p> <p>Arco Tex Wear</p>	<p>15/2 – 6/7 - 2007</p>	<p>These companies were forwarded by the Bangladeshi Embassy as companies that treat waste water.</p> <p>They were contacted and none up to date have been able to provide the documentation asked for. Contact to these companies has stopped.</p>	
<p>Lanowool - Denmark</p>	<p>5/3 – 6/7 -2007</p>	<p>Contact/meeting.</p> <p>Work is in progress in certifying their wool products.</p> <p>Their wool supplier is from New Zealand.</p>	<p>Expected to apply for a licence.</p>
<p>F.Engel. Kentaur, Praxis, Mammut, Nybo Jensen, Mascot,</p>	<p>August 2008</p>	<p>Information on Asian companies applying for the Ecolabel: All interested</p>	<p>Tyfoontex negotiating with Praxis, Kentaur and F.engel: Samples have been sent with prices etc.</p>
<p>Derma</p>	<p>20/5-2008</p>	<p>Discussion on Ecolabel certification and export possibilities to Austria: Derma hold the Nordic Swan</p>	<p>Derma are very interested and intend to apply for the EU Ecolabel when they finalise their export plan/strategy</p>

A.5. Company data - FRANCE

A.5.1 Registration for the Heat Pump's Workshop: Tuesday 24th of June

Raison sociale	Contact	Adresse	CP	Ville
ACE INDUSTRIE AIRWELL		Route de Verneuil	27570	Tillieres sur Avre
Acomat Villaclim	Fabrice PONZIO	760 rue de la Gare BP 35	78630	Orgeval
Adler - A&M Industries		1 rue de l'Innovation Hoenheim BP 40106	67803	Bischheim
Aeroval		ZA La Pimpie	26120	Montelier
Aircom Climatisation	Olivier DELEPINE	10 ZA de la Tuilerie	94470	Marolles en Brie
AIRMAT		ZI de Maïténa - Rue de Maïténa	40260	Castets
Airmet Group	Nina LARSSON	18 rue Gay Lussac	26500	Bourg les Valence
Airpac - International		ZA de la Gandonnière 3 rue Jean Gardan	35500	Poce les bois
Airwell (agence commerciale Ile de France)		1 bis avenue du 8 Mai 1945, Saint Quentin en Yvelines	78284	Guyancourt
Ajtech		11 rue du pays Blanc	44350	Saint Molf
Alpha-Inno Tec France		Parc d'Activités "Les Couturiers", 16 rue des Couturières	67240	Bischwiller
Amzair		Route de Brest	29830	Ploudalmézeau
ATLANTIC Climatisation & Ventilation		13 boulevard Monge	69330	Meyzieu cedex
Auer	Patrice BOUVIER	109 boulevard Ney	75018	Paris
Avenir Energie		13 rue Emmanuel Chabrier BP 126	26905	Valence cedex 9
AFCE		2 rue Jean Moulin, ZI la Coupotte BP 26	25410	Saint Vit
AWP France		93 route de Bellevue	69700	Saint Andeol Le Château
BAXI S.A.		157 Avenue Charles Floquet	93158	Le Blanc Mesnil cedex
Buderus Chauffage SAS		4 rue Wilhelm Schaeffler BP 31	67501	Haguenau
Carrier Distribution France		100 route de Genève	69141	Rillieux cedex
CIAT		ZA de Chautagne - Le Chetraz	73310	Serrieres en Chautagne
Climasol SA		ZI La Louée	44115	Haute Goulaine
Climasol Département Géothermie		ZI de Brais, Rue Denis Papin	44600	Saint Nazaire
DAIKIN		ZA Petit Nanterre - 31 rue des Hautes Pâtures Bât B le Narval	92727	Nanterre cedex
De Dietrich Thermique		57 rue de la Gare BP 30	67580	Mertzwiller
Deleage	Christine PLEVIN	CS 41881	35418	Saint Malo cedex
DEVELOPPEMENT SYSTEMES		Rue Jean-Marie David 6 Parc d'activité de la Teillais	35740	Pace
Dimplex		84 route de Strasbourg	67504	Haguenau
Dupraz Energies		6 rue des Artisans	74100	Ville la Grand
Ecotherm International		ZA la Cigaliere 3	84250	Le Thor
Emat SAS		1 rue Clément Ader BP 316	69745	Genas cedex
Enalsa SAS		La Paillasse	26800	Etoile sur Rhône
Enthalpie		Parc Vendée Sud Loire	85600	Bouffere
ERSET		67 rue de Morat	68000	Colmar
France Energie & Cie		Rue Nicolas Copernic - Parc Activités Morandières	53810	Change
FRANCE GEOTHERMIE		ZA Grande Ile - 8 Paul Hérault	38190	Villard Bonnot



Raison sociale	Contact	Adresse	CP	Ville
Géothermie Confort		Rue du Parc des Sports	56540	Le Croisty
HDG Energie Nouvelle		39 rue Edouard Branly, ZI des Touches	53000	Laval
Hitachi Europe SAS		18 rue Grange Dame Rose BP 134	78148	Vélizy cedex
Lemasson Technologies		ZA La Croix Carrée Rue Denis Papin	50180	Agneaux
Lennox Europe		1 rue Raoul Follereau ZAC Centre Ville	77608	Bussy Saint Georges cedex 3
MTS SA		Le Carré Pleyel, 5 rue Pleyel	93521	Saint Denis cedex
Multibéton - France		ZI du Grand Bois 6 rue Charles Desgranges BP 80707	57207	Sarreguemines
Oertli Thermique	Emmanuel VILAIN	ZI de Vieux Thann 2 avenue Josué Heilmann BP 50018	68801	Thann
Optimea		21 rue des Lilas	92700	Colombes
PSA - Zodiac	Jean-Philippe GUILMEAU	Zone Industrielle Est, bd de la Romanerie BP 90023	49180	Saint Barthelemy d'Anjou
Riello		380 avenue Président Salvador Allende	26801	Portes les Valence cedex 01
Roth France		ZI 78 rue Ampere BP 517	77465	Lagny sur Marne cedex
SDEEC		RD 613 Le Pont de Barre	34570	Saussan
SFT		Domaine Rossignol Rue des Tilleuls	38960	Saint Etienne de Crossey
Siemens Building Technologies		ZI 617 rue Fourny BP 20	78531	Buc cedex
Stiebel Eltron France		7-9 rue des Selliers	57073	Metz cedex 3
TECHNIBEL S.A		ZI de Reyrieux	1601	Trevoux cedex
Thereco	Frédéric HUET	ZAE Kerantour RD 786	22740	Pleudaniel
THERMATIS TECHNOLOGIES - Sofath		ZI Morlon - 50 rue Pierre Seghers	26802	Portes les Valence cedex
Trane		1 rue des Amériques BP 6	88191	Golbey cedex
Uniconfort	Jérôme TORRES	ZAC Jean Mermoz Rue Didier Daurat	34170	Castelnau Le Lez
Vaillant Group	Mi Sook VERDET	Le Technipole 8 avenue Pablo Picasso	94132	Fontenay sous Bois
Viessmann France SAS		BP 33	57380	Faulquemont
Vivralis		Rue Jean Marie David, Parc d'Activités de la Teillais	35740	Pacé
Waterkotte - Mondial Géothermie		ZA de la Bruyère, 18 bis rue de la Bruyère	31120	Pinsaguel
Wavin France		ZI La Feuillouse	03150	Varenes sur Allier
Weishaupt		21 rue Andre Kiener BP 31219	68012	Colmar
Zaegel - Held	Gérard Dutkiewicz	35 rue du Général Leclerc BP 26	67211	Obernai cedex
Zhendre		122 avenue des Pyrénées BP 82	33883	Villeneuve d'Ornon cedex

A.5.2 Registration for Heat Pump Workshop on 24th of June

Company	Contact	Position
Groupe Daller (marque AUER)	RAISSE Emmanuel	Directeur Commercial Adjoint EnR
Atlantic	MELJAC Laure	Ingénieur R&D
France Energie	FEVRIER Bruno	Resp. BE
France Energie	DESCHAMPS Franck	Resp. Qualité
Société Airnat	CHARBONNEAU Jean	Directeur R&D
Société Airnat	SALLENAVE Véronique	Resp. Qualité
Emat SAS	GRES Lionel	Directeur Général Adjoint
MTS	CIFOUX Laurent	Chef de produit
VIB-AMZAIR	MAUGUEN André	Président
VIB-AMZAIR	CADOUR Dominique	Directeur Technique
Cetiat	MONDOT Michèle	Chargée d'études
Atita-Certita	BACQUART Luc	Resp. d'application NF PAC
ENTHALPIE	RICHARD Véronique	Responsable Qualité Sécurité Environnement
Airwell France SAS	FREITAS Carlos	responsable Marketing
SFT	FOURRE Daniel	Directeur
PROTHEA	ALLAIN Stéphane	Gérant
C.I.A.T.	AMBLARD Sandrine	Ingénieur
TECHNIBEL	BONNET David	Directeur des ventes France
DEVELOPPEMENT SYSTEMES	TEMPEREAU Matthieu	Responsable R&D
LENNOX	CAZAUX Catherine	Responsable Marketing
AJ TECH	NOBLE Bertrand	Directeur Technique
AIRWELL INDUSTRIE France	LE GAL Jérôme	Ingénieur R&D
AIRWELL INDUSTRIE France	BLARD Sébastien	Service Qualité
SAUNIER DUVAL _ VAILLANT GROUP	NADIFI-GUELON Salim	Chef de produit PAC
GFCC	MALDONADO Jérôme	Responsable Energies Renouvelables



A.5.1 Prêt-à-Porter fair – contact list

Company	Contact Person	Position	Email	Telephone	Web site	Address	Comment
Rauffauf Rainwear	Caroline Rauffauf		rauflauf@rauflauf.de	+49 221 988 3710	www.rauflauf.de	Raumerstr.2 50935 Köln Germany	Knew the European Ecolabel (EE) already a little bit, is interested in it and will read the marketing material we left, was skeptical about the annual fees.
Anardo & Skyum	Adriana Cachay Anardo		adriana@anardo-skyum.com	+45 50 19 16 88 +511 53 40608	www.anardo-skyum.com	Vermlandsgade 70, 2.tv. 2300 Copenhagen S Denmark	Knew the European Ecolabel already, and thought about applying for it.
Miksa	Kathie Weightman		info@miksa.co.uk	+44 07867 826872	www.miksa.co.uk	20 Seaview Terrace, Swansea, SA1 8FE, United Kingdom	Interested in the European Ecolabel, already has certified cotton. Once she has the money, she will request more information on the label.
WELLCIOUS	Heike Schnell		info@wellicious.com	+44 (0) 207 221 6996	www.wellicious.com	PO BOX 50469 London W8 9DG United Kingdom	Were somewhat interested in the EE, will look into provided material.
Manufatura	Izabela Jatene	Designer	manufaturabelem@hotmail.com	+55 91 322 48815	www.manufaturabelem.com.br/	Tv. Benjamin Constant, 1321 Nazare	Was very interested in the EE, will contact helpdesk for more information.
sense-organics	M. Rockstroh-Kruft	Marketing	mrk@sense-organics.com	+49 89 - 95 50 99 96	www.sense-organics.com	Gleimstr. 1 80318 Frankfurt Germany	Was very interested in the EE, but found that GOTS already covers every sustainable aspect in a very credible way.
room to roam	Akela Stoklas		info@room-to-roam.com	+49 (0) 89 45 86 74 46	www.room-to-roam.com	Orleansstr. 8 81869 München Germany	Knew the EE from another product group and wanted to contact the German CB for more information because she was very interested in the EE.
Madness	Matthias Warnke		info@madness-online.com	+49-4188-884911	www.madness-online.com	Moonweg 12 21261 Welle- Kampen Germany	At the moment the focus is on social responsibility (fair production conditions), but in the future the EE might be of interest. He will get back to us once he is at that stage.
Amana	Erin Tabrar		erin@amana-collection.com	+44 (0)207 209 4818	www.amana-collection.com	Amana LLP PO BOX 57539 London NW6 9FL United Kingdom	Was somewhat interested in the EE, and wanted to know about the costs and how often and how eligibility has to be proved.
La Lesso	Olivia Kenneway	Director	olives@lalesso.com	+44 07809776444	www.lalesso.com		At the moment the focus is on social criteria. Therefore no interest in EE.
1606 - the agency GmbH	Detmar J. Wagener	Executive Director	1606agencywagener@gmx.de	+49 (02951) 93393-0	www.john-w-shoes.com	Kapellenstr. 8 33142 Buren Germany	Interested in EE. Will get back to us in the future.
Les Habitats Neufs	Patricia Serodou		komenfer@wanadoo.fr	+39 06 18 09 88 16	www.leshabitatsneufs.fr		Was not interested in the EE because their recycled bags sell very well without any label.
E. Ce Terra	Simon Abihssira		simonabihssira@yahoo.com	+44 208 632 1907		6 The Ridgeway, London NW 11 8 TB UK	Was interested in the EE because he tried to get certified with the Soul Association which is very difficult and takes long. Wants to find a Dutch retailer.
Bibico	Nieves Ruiz Ramos	Managing Director	info@bibico.es	+44 07 837 229 350	www.bibico.es		Knew the label from dishwashers. And was interested in the material we left her.
Anita Dongre	Anita Dongre	Designer	anita@anitadongre.com	+9122 4035 3333	www.anitadongre.com	Level 2, Shakti Prints Bldg, Chakala Andheri East Mumbai 400099 India	Was only slightly interested in the EE. In her products she uses organic cotton and dyes. Will come back to us in the future.
Onira-Oya Brasil	Veronica Neves		veronica.neves@abordo.com.br	+55 61 3367 58 16	www.oniraoyabrasil.com.br		Was interested in the EE and asked about costs to obtain it. Will contact us with further questions in the future.
MAYI	Anna Haber	Designer	office@mayi.at	+43 6991 925 44 64	www.mayi.at	Panikengasse 26/27 1106 Wien Austria	Was rather interested in the GOTS Label because she did not know the EE and GOTS has a good reputation.
21 things i love	Andrea Carr	Creative Design Director	info@21thingsilove.com	+ 44 0207 737 3699	www.21thingsilove.com		Very young company. Long term goal is to become "all green", so the Flower might be an option. However at the moment the dyes are still chemical.
camilla norrback	Camilla Norrback	Designer	info@camillanorrback.com	+46 8 733 14 79	www.camillanorrback.com	Norrbackagatan 60 113 41 Stockholm Sweden	Knew the EE and was very interested in getting certified. Pointed out that high costs would be a limiting factor.
Globe Hope	Meeri Quinn Saja	Designer	meeri.quinn@globehope.com	+358 9 2238 15 21	www.globehope.com	Harjutie 14 03100 Nummela Finland	Produce recycling clothes and were curious if they can have the label as well. They are using environmentally friendly dyes to color their products.

Terré GmbH		Sales Department	texbl@terre.de	+49-(0)3741-4047547	www.terre.de	Hans-Sachs-Str. 53 08525 Plauen Germany	Was extremely interested in the EE and will address the German CB for further details on the process.
EJF		Volunteer	jarrisa.clark@ejfoundation.org	+44 (0) 20 7359 0440	www.ejfoundation.org	5 St Peter's Street London N1 0JD UK	The products are already certified organic and take social criteria into account. The volunteer will pass our material on the responsible.
Jael a des ailes	Johanna Richard		info@jaeladesailes.com	+33 (14)43 84 54 29	www.jaeladesailes.com	126 Boulevard Davout 75020 Paris France	Very interested in the EE. Wanted to know how serious the label is.
g=9,8	Sophie Young	Director	q98@wanadoo.fr	+33 1 46 31 22 81	www.q98.fr	21, rue de la Gaîté 92140 Clamart France	Was very interested in the EE, but did not want to allow controls in her factories.
Sur les dos des Filles	Frédérique Demassard		fdemas.sard@lesdosdesfilles.fr	+33 0 79 01 11 60	www.surlesdosdesfilles.fr	1 rue du Haut Troquant 33330 St Emillion	Was only slightly interested in the EE and the material we left him.
ideo	Rachel Lui	Co-founder	rachel.lui@ideocollection.com	+33 1 42 02 51 30	www.ideocollection.com	172-174 rue de Charonne 75011 Paris	Knew the EE from another product group and showed interest in it because she wants to appeal the European market.
Couleur du Vent	Marie-Laude Delalande		mlid@couleurduvent.fr	+33 (0) 9 81 29 37 00	www.couleurduvent.fr	108 Cours de Vincennes 75012 Paris France	Was very interested and will certainly call for more information.
La Queue du Chat			contact@laqueueduchat.com	+33 6 76 64 66 06	www.laqueueduchat.com	7 avenue Henri IV 47130 St Laurent France	Knew the EE and was somewhat interested. Wants to receive the newsletter.
Céline Faizant	Céline Faizant		contact@celinefaizant.fr	+33 (0)1 42 51 27 00	www.celinefaizant.fr	43, rue du Simplon 75018 PARIS	Was somewhat interested in the EE, requests a label with strict criteria.
Bnn d'Ange	Cathy Sautour		contact@brindange.com	+33 6 78 98 12 98	www.brindange.com	8, rue Pieme Deldi, V. 2 31100 - Toulouse (France)	Was not very interested in the EE.
Equi Biotex	Anne Pujot de Lafitole		equibioz@business.fr	+33 5 61 21 60 60	www.equibioz.com	52 rue Léon Gambetta 31000 Toulouse France	Knew the EE already from a different product group.
Numanu Label of Love	Emmanuel Walliser	Co-founder	emmanuel.walliser@numanu.com	+33 1 42 74 30 84	www.numanu.com	8 rue de Turenne 75004 Paris France	Knew the EE already.
Tudo Bom, ?		Co-Director	thomas@tudobom.fr	+33 1 76 74 00 60	www.tudobom.fr	40 rue Chabrol 75010 Paris	We left marketing material.
Quand j'étais grand	Barbara Cadot-Raoux		barbara@quandjetaisgrand.com	+33 1 60 58 87 55	www.quandjetaisgrand.com	1 rue des Pâtures 77480 Villenauxe de Petite France	Was not very interested in EE. We left marketing material
Peau éthique			c.a.bio@wanadoo.fr	+33 4 77 22 88 62	www.peau.ethique.com	La Croix Mazonod 42400 Saint-Chamond France	Was not very interested in EE.
L'étrangère	Florence Barreth		fbameth@letrangere.ch	+33 67 37 16 467	www.letrangere.ch	21 rue de la Navigation Geneva Switzerland	Their products are already carrying some labels. Was not very interested in the EE.



A.6. Company data - HUNGARY

In 2008 project partner CES covered both acquisition and promotion tasks. Acquisition was focussed on a small number of tourism accomodation services and selected other companies from several product groups.

A.6.1 Contacts with tourism companies

Although the contacting of the tourism companies was not focus of the EMP project and the participation of CES in the Lot 8 project focussed on tourism we decided to – out of project – provide at least follow-up support for interested companies contacted in the years before. This turned out to be successful and helped to initiate the application of the **Eco-Park Pansion**.

A.6.2 Contact protocol – Several product groups

Status 08/12/2008, Vilma Éri (KTK-CES)

- ▲ ... interest; ▲▲ high interest;
- ▶ ... important to go on, interest so far not assessable;
- ... stop activities
- ... direct contact (meeting, presentation, workshop,..)

Company / Contact	Product group	Situation	Past Actions/ To Do	Expectation
<p>1. Ökoszolgálat Alapítvány - Ecoservice Foundation 1051 Budapest Nádor u. 34. fszt. 2. Telefon/fax: 311 7855, 472 1076 Mobil: 06 20 519 8081 okosz@okoszolgalat.hu www.okoszolgalat.hu Andrea Hágen, Director andi@okoszolgalat.hu Tomasz Nazaruk distributor of the products of OKTIMA BENEFIT 15-872 Białystok, ul. Dąbrowskiego 28/204B tel./fax: + 48 85/6524281 e-mail: benefit@onet.pl</p>	Retail	<p>A well-known Hungarian NGO with a mission to promote sustainable decisions and lifestyle of individuals, it maintains a consulting service for citizens as well as a green shop („Green Niche”) selling environmentally friendly cleaning substances.</p> <p>Approached on <u>18 Oct 2007</u> with a double purpose:</p> <ol style="list-style-type: none"> 1. to ask them to help popularize the Flower 2. to persuade them to sell ecolabelled cleaning products as well. The Director was ready to popularize the EU Flower and sell ecolabelled cleaning products. There were several follow-up calls in 2007 but they were always too busy. 	<p><u>9 Jan 2008</u> They are busy with a proposal, deadline on 17 Jan. They will return to the issue after that.</p> <p><u>11 Feb</u> Eco-service has made a research of the market of environmentally friendly products to see how EU ecolabelled products perform compared to other environmentally friendly products. They found that ecolabelled products are acceptable and the director of the foundation confirmed their willingness to sell these products. I called their attention to the newly awarded Hungarian ecolabelled cleaning products and sent them information about them including price list of these products.</p> <p><u>18 Feb - 14 March</u> Phone calls to urge a final decision but they are always busy.</p>	○

Company / Contact	Product group	Situation	Past Actions/ To Do	Expectation
<p>2. PAPIR- ÉS NYOMDAIPARI MŰSZAKI EGYESÜLET lapja, 1027 Budapest, Fő u. 68. Tel.: 202 0256</p> <p>Dr. Polyánszky Éva felelős szerkesztő www.pnyme.hu 26/311-442 (home) polyeva@dunakanyar.net Papír és Nyomdaipari Műszaki Egyesület; 1948 Technical Association of the Paper and Printing Industry 1027 Budapest, Fő u. 68. Tel: 201-8495 Tel/Fax: 202-0256 mail.pnyme@mtesz.hu</p>	Media	Bi-monthly periodical of the Paper and Printing Industry Association.	<p>Contacted on <u>19 Sep 2007</u> Agreed that they publish an article (4500 character with spaces and the logo included) about the issue in February. Article sent in <u>23 Jan 2008</u>. No reply. Reply urged on <u>6 Feb</u>.</p> <p><u>7 Feb</u>. Article will be published in the second issue this year.</p> <p><u>21 May</u> She notified me that the article had been published</p>	Article in the May 2008 issue!!
<p>3. Olaj-Szappan-Kozmetika 1095 Budapest Kvassay J. u. 1. (BUNGE Kutatóintézet) Tel. (36 1) 476 3610 Fax: (36 1) 217 5241 Szerk.: Kiss Béla Tel.: 394-6070 Fax: 214-6692 MÉTE Kiadó Magyar Élelmezésügyi Tudományi Egyesület 1026 Budapest, Pasaréti út 61/b. I. 3. blkiss@chello.hu</p>	Media	<p>Professional periodical of the cleaning products and cosmetics producers (including soaps and shampoos), published quarterly.</p> <p>Contacted on <u>10th Aug 2007</u>. They published the translated press release on the new product group (soaps and shampoos) in the 3rd issue of 2007. Promised to publish another article in the next issues.</p>	<p><u>15 Jan 2008</u> called to ask to prepare an introduction to the second article. <u>18 Jan</u> introduction sent by email.</p>	Article in the next issue of Oil-Soap-Cosmetics
<p>4. ORGALCO Nagy Károly 2310 Szigetszentmiklós, Üdülő sor 168. Tel.: 30/ 9413-541</p>	Cleaning products	The first Hungarian producer of ecolabelled products, awarded late 2007	<p>Contacted on <u>6 Feb</u>. I proposed to arrange for publicity (articles in the media), put them into contact with the Eco-service Foundation's Green Niche Shop, help to update their website to include information on the Ecolabel award of their products and suggested them to participate in the Green Expo. Personal meeting on <u>27 March</u>, obtained or the Greenexpo. <u>8 Oct.</u>, Personal meeting, products for the POS event, talking about the marketing guide</p>	
<p>5. Benke Sándor ügyvezető igazgató 2194 Tura Hrsz.:0272/7 Pf.:23 Tel.: 30/222-6305 szelektiv@netquick.hu</p>	Soil improvers		<p>Met on the Greenexpo. He came to our stand to ask about the EU Ecolabel. Information sent on 31 March, phone consultation on 10 Nov., written info on <u>14 Nov</u>, <u>28 Nov</u>. He is interested, asked for additional detailed written info, an, in the meantime, he had already contacted the CB to start the application process. Written info sent. <u>4 Dec</u>. He is going to commission laboratory tests.</p>	▲▲



Company / Contact	Product group	Situation	Past Actions/ To Do	Expectation
6. Jenei Csaba témafelelős Profikomp Kft. 2100 Gödöllő Dózsa Gy. út 28. Tel.:28/512-490, 30/827-8326 Fax: 28/422 880 cs.jenei@profikomp.hu http://www.profikomp.hu	Soil improvers		Met on the Greenexpo. He came to our stand to ask about the EU Ecolabel. Information sent on 31 March. Called on 4 April, learnt that the product is a liquid, therefore it is not covered by the product category.	○
7. Benkó Zsuzsanna TESCO 20/827-3994 20/827-0000/marketing igazgató zbenko@hu.tesco-europe.com	Retail	they have organic products, textil shopping bags	First contacted at the end of March, the CB recommended them. <u>21 May</u> Phone call to propose them to organise the POS event. Written proposal sent by email. <u>30 May</u> follow-up calls to learn their views on the POS event, message left, asking for calling me back. <u>28 Aug</u> - Follow-up call, reminding them about the POS event. Aske to call in 3 days. <u>3 Sep</u> - Sorry for slow decision-making but aske to call again some days later.	○
8. Office Depot Központi telefon: 460-2300 Rakos Krisztina marketing igazgató 460-2381 krisztina.rakos@officedepot.com Récsey Center, fszt. Patkó Livia livia.patko@officedepot.com http://www.officedepot.hu/greenbook	Retail	Zöld Iroda katalógus, meglepően sok termékkel, de meglepően kevés ökocímkés termékkel. Pénzt nem szabad tőlük kérni!!!!	Phone call on <u>28 Aug</u> . <u>9 Sep</u> . Presentation of the proposal of the POS event to the Director of Marketing. An initial approval received from her. <u>10 Sep</u> . Presentation sent to the assistant of the Marketing Director, Livia Patkó. Waiting for the final approval of top management. Many unsuccessful phone calls between 22-29 September. <u>29 Sep</u> The decision is YES	▲▲ POS event organised
9. OBI Budapest, IX. kerület 1095 Soroksári út 33 /35 (40) 624-624 - OBI info 455-5100 OBI Központ, Mészáros Anita a marketinges anita.meszáros@obi.hu (20) 273-1344	Retail	Sponsor of the WWF beaver project, the website claims that they sell ecolabelled products in their shops.	After several unsuccessful attempts to reach her, she asked to send an email with the proposal on <u>5th Sep</u> . Email sent. No answer was received, and she could not be reached by the phone, decided to go on with Office Depot instread.	○
10. Budmil 437 99 00 marketing@budmil.hu 1033 Budapest, Szőlőkert köz 6.	Textile			
11. http://zoldbolt.hu/ info@zoldbolt.hu (No other contact available)	Retail	Webshop of green products	Email on <u>1 Oct.</u> , calling their attention to the Hungarian ecolabelled cleaning products No answer	○

Company / Contact	Product group	Situation	Past Actions/ To Do	Expectation
<p>12. Tikkurila Kft 1097 Budapest, Gyáli út 27-29. 36 1 348 3040 36 1 348 3054 http://www.tikkurila.hu Imre Gáspár, Chief executive Fóris Ágnes 348-3044 agnes.foris@tikkurila.com</p>	Indoor paints and varnishes	A Tikkurila elsődleges célja hogy olyan termékeket fejlesszen ki, melyek kielégítik a vásárlók változó szükségleteit, mind környezetvédelmi szempontból, mind pedig a termék biztonsági szempontjait tekintve. Küldetésünk az, hogy olyan termékeket állítsunk elő, melyek kielégítik a vevők igényeit, ugyanakkor a növekvő környezetvédelmi szempontoknak is megfelelnek.	First contacted in 2006. Re-contacted on 29 Oct. 2008. New contact details obtained but the marketing person was not available.	
<p>13. TRILAK - Haering Festégyártó Kft. 1238 Budapest, Grassalkovich út 4. 36-1-421-6100, 421-6200 36-1-283-0455 http://www.trilak.hu Söptei Csaba termelési-fejlesztési igazgató 4216-175 Raskó Attila marketing igazgató 4216-209</p>	Indoor paints and varnishes	<p>HÉRA Prémium matt belső falfesték, színezett/MERKUR BELSŐ FALFESTÉK</p> <p>Alkalmazási terület: Kiváló fedőképességű, mosható és súrolható, környezetkímélő falfesték 16 színben.</p> <p>LAZURÁN Gyorsan száradó fedőlazúr - új termék</p> <p>A Trilak Festégyártó Kft. kiemelt feladatként kezeli a környezetvédelem kérdését, ... ezért minden tevékenységünket ennek az elvárásnak rendeljük alá. Bevezettük az Integrált Irányítási Rendszert, (ISO 9001:2000, ISO 14001:2005-t)</p> <p>Changes in the management in 2008 (the company was bought by and American company)</p>	<p>First contacted in September 2006.</p> <p>29 Oct. 2008 Re-contacted and new contact details obtained</p>	▲
<p>14. http://zoldbolt.hu/ info@zoldbolt.hu (No other contact available)</p>	Retail	Webshop of green products	<p>Email on <u>1 Oct.</u>, calling their attention to the Hungarian ecolabelled cleaning products</p> <p>No answer</p>	○
<p>15. VAJDA PAPIR KFT. Budapest, Ócsai út 4. 1239 Tel: +36 (1) 283 9390 Fax: +36 (1) 289 0294 http://www.vajdapapir.hu/marketing@vajdapapir.hu Balogh Krisztián Kulcsár Orsolya (ext. 13)</p>	tissue paper	Contacted in 2007. Info sent, personal meeting organised. They were highly interested and planned to apply provided the raw material they use is suitable	Contacted on	▲▲ ■



A.7. Company data – ITALY and Romania

In Italy and Romania the focus of ACTA was more on the support for Competent Bodies (strategic advice, cooperation preparing and performing events and holding presentations) than contacting and mailing of companies. The data base with company contacts remained in the possession of the Competent Bodies and e.g. the Chamber of Commerce as cooperation partner of acquisition

Participants at the Workshop EEL 17 March 2008 /Bucharest/Romania

A.7.1 Participants at the Lubricant Workshop

Participants at the Workshop EEL 17th of March 2008 in Bucharest, Romania:

Company	Contact	Function	Contact details
Agip Romania	Florian Florea	Area Manager Lubricants Department Technical support	162 Barbu Vacarescu Street 020284 Bucharest Romania Tel: +40 (0) 21 231 8484/120 Fax: +40 (0) 21 231 8488 Mobile: +40 (0) 740 111 178 Florian.florae@agip.ro
Lubrichem	Drd. Michaela Constantinescu	Director General Lubricant branch organisation Romania	Str. Dr. Ion Radovici nr. 1 Parter, ap.2, interfon 2 Sector 5, București Tel: +40 (0) 318 055 315 Mobil: +40 (0) 723 590 214 lubrichem@lubrichem.ro www.lubrichem.ro
Petrom	Liviu Urdea	Technical advisor lubricants Department	Petrom S.A. 5-11 Carpati Street RO-012321 Bucharest Romania Tel: +40 (0)725 160 934 Fax: +40 (0)21 668 32 80 Mobile: +40 (0) 728 220 818 Liviu.urdea@petrom.com www.petrom.com
Romania ANPM	Luminita Lepsa	Consilier Superior	Agentia Nationala pentru Protectia Mediului, Directia Controlul Poluarii si Managementul Riscului Splaiul Independentei, nr. 294, sector 6, Bucuresti Tel /Fax:+40 (0)21 202 47 92 Mobil: 0744327101 luminita.lepsa@anpm.ro
Romania ANPM	Carmen Nicolae	Consilier Principal	Agentia Nationala pentru Protectia Mediului, Directia Controlul Poluarii si Managementul Riscului Splaiul Independentei, nr. 294, sector 6, Bucuresti Tel /Fax:+40 (0)21 202 47 92 Mobil: 0721525957 carmen.nicolae@anpm.ro

Company	Contact	Function	Contact details
Romania ANPM	Elena Balica	Consilier Superior	Agentia Nationala pentru Protectia Mediului, Directia Controlul Poluarii si Managementul Riscului Splaiul Independentei, nr. 294, sector 6, Bucuresti Tel /Fax:+40 (0)21 202 47 92 Mobil: 0729820413 elena.balica@anpm.ro
Romania Competent body	Maria-Daniela Toma	Consilier Superior	Ministerul Mediului si Dezvoltarii Durabile Directia Controlul Polutuarii si Managementul Riscului Bulevardul Libertatii nr. 12 Sector 5 Bucharest Romania Tel/Fax: +30 (0) 21 316 04 21 Mobile: +40 (0) 721 741 341 Dana.toma@mmediu.ro www.mmediu.ro
SC X1R Logistic SRL	Cristina Toma	Director Marketing	Bd. Saturn 26, apt.1 Brasov, Romania Tel: +40 (0) 268 329 157 Fax: +40 (0) 368 815 340 Mobile: +40 (0) 744 654 826 office@x1r.ro www.x1r.ro



A.8. Company data - NORWAY

Focus of the Norwegian partner ECOLABELLING NORWAY was to prepare and perform a promotion campaign. Norwegian Licence holders were contacted and invited to participate.

Retailer partner of the campaign, held in week 38 was the biggest Norwegian shopping centre chain Steen & Strøm.

A.9. Company data – POLAND

Company	Person	Position	Status	TO DO
Wytwórnia Chemiczna WIROMIX s.c.	Janina Cyganik, Barbara Cyganik	part owner, Sales Coordinator	applicant	assistance during the whole certification process
TPV Displays Polska Sp. z o.o.	Michał Wiśniewski, Grzegorz Butrym	Quality Manager, Quality Specialist	interested to submit application for TV	send information on new version of criteria
Amica Wronki	Janusz Waszak, Małgorzata Kuczko	Vicedirector for Eco-management and Product Certification, Eco-management and Product Certification Dept.	interested to submit application for refrigerators as soon as we have new criteria for refrigerators	wait for new criteria, be in touch with potential applicant
ORION ELECTRIC (POLAND) Sp. z o.o.	Michał Baliński, Łukasz Markiewicz, Michał Hryckiewicz	Quality Control Dept., Production Dept., Production Engineering Dept.	interested to submit application TV	send information on new version of criteria
LAKMA STREFA Sp. z o.o.	Gabriela Szwej	Quality Manager	applicant	assistance during the whole certification process
Przedsiębiorstwo INCHEM W. Graczyk i Wspólnicy Sp. J.	Magdalena Krysicka		interested to submit application	send information on criteria
HSH Chemie Distribution Group	Magdalena Kubicka		interested to submit application	send information on criteria
Dyrup Sp. z o.o.	Ewelina Przerwa		interested to submit application	send information on criteria
PPG Architectural Coatings EMEA	Edyta Matczak		interested to submit application	send information on criteria
Urząd Miasta Dąbrowa Górnicza	Agnieszka Przybyszewska		interested to submit application	send information on criteria; to send application pack translated into Polish
Tikkurilla Polska S.A.	Anna Bielawa	Process Engineer, Quality Specialist	interested to submit application	send information on new version of criteria
Polski Związek Pracodawców Prywatnych Branży Kosmetycznej	Ewa Starzyk	Director	interested to come into closer cooperation and promote Ecolabel within cosmetics producers, members of the Association; next meetings are planned	provide with information materials, leaflets,
KONSTANS Sp. z o.o.	Antonina Surulo	Ecology Manager	interested in consultation	to meet and provide information
SERPOL Cosmetics	Bogumiła Orłowska		interest in Ecolabel for liquid dish washing detergents	to provide further information
Rafineria Gdańska S.A.	Halina Stasiewicz	Manager for Process Management for Grupy LOTOS SA	no interest in Ecolabel for lubricants at the moment, possible application in the future	to renew a discussion in 2009
Spółdzielnia Inwalidów im. J. Kilińskiego	Zofia Lipkowska	Quality systems Manager	interested in obtaining documents about Ecolabel rules	<u>to be recontacted in early 2009</u>
Spółdzielnia Inwalidów Współpraca w Mławie	Adam Kwocha	President	they were not aware about Ecolabel and need to familiarize with their applicable product category (personal protection equipment and clothes)	the need to be contacted once again in 2009
Spółdzielnia Inwalidów Hutnik Zakład Pracy Chronionej	Mr Zbigniew Bilski	manager	they just discovered Ecolabel and were sceptic on the feasibility of certification process in their particular case [clothes for personal protection]	to present a new offer according to the new possibilities related to the reimbursement of certification costs within a national fund foreseen by the ministry
Radio "Sielskie fale"	Mr Mazurek		no success this year	we will come back for discussion next year



A.10. Company data – SPAIN

A.10.1 Participants at the Paints & varnishes Workshop

Company	Address	City	CP	Telephone
BARNICES Y PINTURAS MODERNAS, SA	Ferro, 4	Castellbisbal	08755	902180155
TAKER SA	Alts Forns,28	Barcelona	08038	932232400
JAURENA SA	CRA. DEL MIG, 203	Hospitalet de Llobregat, l'	08907	932632328
PRODUCTOS Y PINTURAS DANER, SL	Del Bronze, 14	Badalona	08915	932780745
MONGAY SA	C/ Miquel Romeu, 110 - 112	L'Hospitalet de Llobregat	08907	933370643
LLUVERAS SL	Ctra. del Mig, 95-97	Cornellà de Llobregat	08940	933771362
A R T AUTOLACK-SYSTEM SA	C/ Manuel Fernández Márquez 66-68	Badalona	08918	933871500
CARLOS GROLLO SA	C/ Méjico 19 Sótano	Barcelona	08004	934237849
PINTURAS EUROCOLOR	C/ Cartagena 273	Barcelona	8026	934500202
ARFA PINTURES SA	Calle Verneda 15	Sant Adria De Besos	08930	934622920
INDUSTRIAS TITAN SA	C/114, NÚM. 21-23	Prat de Llobregat, el	08820	934797494
3 ABC SL	POL. IND. BUVISA; DE L'OEST, 6, NAU 23, LLETRA F	Teià	08329	935406035
SINTE-LAC SL	INDUSTRIA, 31	Rubí	08120	935603750
BARNICES VALENTINE, SA	PROVENÇA, 12	Montcada i Reixac	08110	935656600
DEHISA-CEDICAM SA	PASSEIG DE SANT JOAN, 75	Montcada i Reixac	08010	935752080
CHIMIGRAF IBERICA	Poligono Ind. Can Jardí. Carcassi, 6-8	Rubi	08191	935862043
PPG IBERICA SA	CRA. GRACIA MANRESA, KM 19,2	Rubí	08191	935867400
PAI GUM SA	AV. COVA SOLERA, 16 POL.IND. COVA SOLERA	Rubí	08191	935880568
FELTON SPRAY SL	POL.IND. COVA SOLERA; AVDA. CAN SUCARRATS, 102	Rubí	08191	935883061
PROCOAT SL	POL. IND. COVA SOLERA; CAMI DE LA RIERA, 42-44	Rubí	08191	935886636
EUROCAMPI, SA	Bilbao, 17-19	Ripollet	08291	935944450
HEPYM SA	Pol. Ind. Fonollar; Navarra, 9	Sant Boi de Llobregat	08830	936406097
INDUSTRIAS QUIMICAS CUMBRE SA	Calle Riera Roja 6	Saint Boi De Llobregat	08830	936548633
COLGRAF, S.A.	AV. TORRELLAS, 8 NAU 28 A	Sant Vicenç Dels Horts	08620	936564002
PINTURAS YUCA,S.A.	AGRICULTURA, 12-14	Viladecans	08840	936581298
OLIVE QUIMICA SA	POL. IND. LES MASSOTES; AV. BERTRAN GUELL, 78	Gavà	08850	936629911
INDUSTRIAS QUIMICAS SCHARLAU, SA	Av. Laureà Miró, 412	Sant Feliu de Llobregat	08980	936661450
AKZO NOBEL INDUSTRIAL PAINTS, SL	Poligono Industrial Can Prunera	Vallirana	08759	936830474
PINTURAS HEMPEL SA	CRA. B-142 KM. 3.8	Polinyà	08213	937130000
FEVISA SA	POL. IND. CAN HUMET DE DALT; CAMI DE CAN VINYALS, 3 D	Polinyà	08213	937131616
JALLUT PINTURAS SL	JOAN MIRÓ, 38	Polinyà	08213	937131914
BARNICES INDUSTRIALES ALMER SA	Calle Pintor Velazquez (Pg Ind Sud-Est)	Polinya	08213	937133999
FREDCOLOR SL	POL.IND. PLA DE LA BRUGUERA; OLOT, 10	Castellar del Vallès	08211	937145611
CHEMIFLOOR, S.A.	Av. Principal, 28	Sentmenat	08181	937152024
TECNILAC BCN SA	JUAN DE LA CIERVA, 59	Barberà del Vallès	08210	937183300
R. VIÑALS SOLER SL	P.I. CAN CASABLANCAS; PENEDES, 12	Sant Quirze del Vallès	08192	937210138
PINTURAS DYRUP SA	Pla dels Avellaners, 4	Barberà del Vallès	08210	937293000
ORFA SA	Calle Pare Rodamilans 117	Sabadell	08205	937450956
BRENDLE METALQUIMICA, SA	NARCIS MONTURIOL, 7-9	Vilassar de Dalt	08339	937508711
JOTUN IBERICA SA	Estàtica, 3	Polígons Industrials Santa Rita-Agripina	08755	937711800
COLORANTES INDUSTRIALES,	P.I. STA. RITA; OPTICA, 11	Santa Rita	08755	937711830

Company	Address	City	CP	Telephone
S.A.				
IBERICA DE INDUSTRIAS QUIMICAS SA	P. I. Comte Sert, c/ Indústria, 76	Barcelona	08755	937723747
INDUSTRIAS QUIMICAS MASQUELACK SA	AVDA. INDUSTRIA, S/N	Masquefa	08783	937725281
WEILBURGER-SCHRAMM IBERIA SA	POL. IND. CAN COMELLES SUD; Fornal, 6	Esparreguera	08292	937776241
PINTURAS CUXART SL	POL. IND. CAN COMELLES, NAU 2	Esparreguera	08292	937776371
LAK BARI SL	Pol. Ind. Sur; Camí Ral, 67	Esparreguera	08292	937776477
REMBLANC SL	POL. IND. COLON II; COLON , 586 NAU 4 VIAL 4	Terrassa	08223	937856354
CROMARESME SL	Pol. Ind. La Surera; Carboners, 10	Dosrius	08319	937919950
EUROQUIMICA DE BUFY Y PLANAS SA	CRA. D'ARGENTONA A DOSRIUS, KM 2 (B-510)	Dosrius	08319	937974300
PAVIMENTOS Y MORTEROS BRICK SA	AV. CATALUNYA, 131	Cardedeu	08440	937974300
ICI PACKAGING COATINGS SA	C/ Agricultura s/n Pol. Ind. Domenys II	Vilafranca del Penedès	08720	938191000
MONTANA COLORS	Pol. Ind. Clot del Tufau Nave 4	Sant Vicenç de Castellet Barcelona	08295	938332787
ALCHIBESA SL		Les Franqueses Del Valles	08520	938409078
ADES, SL	SARDANA, 16-18	Cardedeu	08440	938461601
ALP PINTURAS	c/ Francia, 7 - Pol. Ind. Pla de Llerona	Les Franqueses del Vallès	08520	938494010
SHINGELS SA	TORRES QUEVEDO, S/N; POL. IND. CAN GENER	Granollers	08400	938494666
IQAP COLORPOINT, S.A.	CRA. DE VIC A OLOT, KM. 5	Masies de Roda, Les	08510	938500066
RECUBRIMIENTOS TECNICOS SA	.I. PALAU NORT; LLUIS COMPANYS, S/N	Granollers	08400	938604970
PIVEMA SA	CRA. DE SENTMENAT, 77	Palau-solità i Plegamans	08184	938639320
ISODURI	Pol. Ind. Seva, km. 10,4	Seva	08553	938840078
APLICACIONES SANTISTEBAN, SA	P.I. ESTACIO DE MERCADERIES; AV. TARRAGONA, 185	Vilafranca del Penedès	08720	938904644
BERVEN SA	POL. IND. VILANOVETA	Sant Pere de Ribes	08810	938932695
ACRYLICOS VALLEJO, SL	POL. IND. SANT JORDI; EUSEBIO MILLAN, 16	Vilanova i la Geltrú	08800	938936012
PINTURAS AIADEK SA	Polg. Industrialdea Nº 60,62.B ° De Ventas,	Irun, Guipuzcoa	20300	943633946
INDUSTRIAS RIOLAC SA	Camino Los Depositos, S/N	Oyon-Oion	01320	945601055
DIC COATINGS	Poligono Industrial El Campillo II, Parcela 5	Gallarta Vizcaya	48500	946361999
PRODUCTOS PAORGA	Parque Ind. P.I.S.A., c/ Lonja, 15	Mairena del Aljarafe	41927	955600160
NABER PINTURAS Y BARNICES SL	Ctra. Barcelona N.25 Bajos	La Llagosta	08120	961219510
PINTURES M. VICH SA	CRA. C-150 A OLOT, KM 7.2	Palol de Revardit	17843	972170160
CRISOL COLOR S.L.	CTRA. DE GIRONA- BANYOLES, KM. 10,8	Palol de Revardit	17843	972170517
WELAAN SA	AV. EMPORDA, 65 POL. IND. PONT DEL PRINCEP	Vilamalla	17469	972525147
SOLUCIONS QUIMIQUES ESLO SA	Pol. Ind. Pla de Polige, s/n	Sant Jaume de Llierca	17854	972687409
GESPAIN, SL	Ctra. Comarcal 250 km 27,7 (Nave 5)	Santa Cristina d'Aro	17246	972837761
SORITEC PINTURAS, SA	c/ Germans Valls s/n	Hostalric	17450	972865590
MEXA-COVER, SL	GERMANS VALLS I FORNE, 29	Hostalric	17450	972874242
ALTERINKS, SL	Poligon Industrial c/D parcel.la 10	Seu d'Urgell, La	25770	973354017
ARTIC INDUSTRIAL QUIMICA, SA	Parc. 2 Nau, 3-4	Balaguer	25600	973448709
PINTURAS MATOGA	Real 23, c/	Tarragona	43004	977213795
PROALBA APLICACIONES Y SERVICIOS SL	MAS DEL BISBE - POL. L'ALBA PAR. 13	Vila-seca de Solcina	43480	977390908
FAKOLITH ESPAÑA, S.L.	POL. IND. BAIX EBRE, CARRER D, PARC. 61	Tortosa	43500	977454000
SENOSIAIN TORRENT, JORDI	ULLDECONA, 15	Tortosa	43500	977501316
PINTURAS TARRACOL SL	C/Flandes, s/n	Salomo (Tarragona)	43885	977629079


Project - MARKETING FOR PRODUCTS 2006

Company	Address	City	CP	Telephone
TARRACOL SL	CTRA. MORELL TORREDEMBARRA KM. 1	Pobla de Mafumet, la	43140	977629079
NOVASOL SPRAY SA	Ctra. de l'Arboç a Llorenç Km. 4,7	Llorenç del Penedès (Tarragona)	43712	977677305
DELTQUIMIA SCCL	Pd. Figueras Pol. 17	Masdenverge	43878	977719689
PINTURA INDUSTRIAL REUS, SA	CERVANTES, 4	Reus	43203	977751380
PINTURAS HONOR SL	Avda Vigo, s/n	Pontevedra	36003	986853294
PRODUCTOS SOLRAC SA	Laureà Miró, 409-415	Sant Feliu de Llobregat	08980	936661800
ADEXA, SA	POL. IND. SANTIGA; PLA AVELLANERS, 5-7	Barberà del Vallès	08210	937183565 934607820
INDUSTRIAS PROVINGRAF SA	AV. BARCELONA, 18	Santa Coloma de Cervelló	08690	

A.10.2 Participants of the Paints & varnishes workshop

Name	Company
Alcaraz, Agustí	PINTURES KEIM
Alvarez, Ricard	TECNILAC BCN, SA
Antonio Calderon, Jose	ARTIC INDUSTRIAL QUÍMICA, SA
Aribau, Joaquim	Colaborador d'AIICA
Ballester, Jordi	ARTIC INDUSTRIAL QUÍMICA, SA
Baulida, Carles	ARTIC INDUSTRIAL QUÍMICA, SA
Boronat i Monfort, Ivan	AKZO NOBEL COATINGS, SA
Camats, Jordi	TÜV Rheinland
Cerdà, Marta	ECA
Clotet, Javier	PRYSMA
España, Tomas	Celanese Chemicals Iberica
Ferbández Tornero, Antonio Clemente	FAKOLITH ESPAÑA, SL
Ganado, Gabriel	BARNICES VALENTINE
Iborra, Angel	Celanese Chemicals Iberica
Jiménez Carro, Judith	Brand Manager ALP PINTURAS - TOLLENS
Luis Diez Guio, Jose	ASEFAPI
Martínez. Jesús Ramón	ECA, Entidad Colabora de la Administración, S.A.U.
Mongay, Carles	MONGAY
Munvera, Belén	BARNICES VALENTINE
Myslicka, Katarzyna	Pinturas Hempel S.A.U.
Naudi Prats, Jordi	PROVINGRAF, SA
Ochoa, Javier	Celanese Chemicals Iberica
Ochoa, Javier	Celanesa/ES
Parrado, Melania	DGQA-SiiA
Perera i Morales, Neus	MATERIALS PAINTS, SL
Pérez Garcia, Esther	RECUBRIMIENTOS TÉCNICOS, SA
Persona 1	Instituto de la Calidad
Persona 2	Instituto de la Calidad
Persona 3	Instituto de la Calidad
Peter Mayer	Pinturas Keim
Pomés, Laura	QUIMOVIL S.A
Pozuelo, Núria	Hempel
Prat, Joan	ARTIC INDUSTRIAL QUÍMICA, SA
Ruiz Baro, Alfonso	Pinturas LEPANTO SA
Santiago, Madiide	AIICA
Sentís, Diana	QUIMOVIL S.A
Serrano Gil, Xavier	MATERIS PAINTS ESPAÑA
Tey, Josep	ASEFAPI
Vallès, Jordi	ORFA, SA

A.11. Contact data – LUBRICANTS (IVAM)

Status until 7 December 2008

- ▲ ... interest; ▲▲ ... high interest; ...
- ▶ ... important to go on, interest so far not assessable;
- ... stop activities
- ... direct contact (meeting, presentation, workshop,..)

No.	Company / Contact	Situation	To Do	Expectation
1	Nigel Battersby Team Leader, Hydraulic Fluids and Factory Plant Maintenance Oils Lubricants Technology Shell Global Solutions (UK) Shell Technology Centre Thornton P.O. Box 1 Chester CH1 3SH United Kingdom T +44 151 373 5183 F +44 151 373 5157 M +44 782 353 6415 E nigel.battersby@shell.com www.shell.com/globalsolutions	Considering to submit lubricants for EU Eco-label award in 2007 - the first product is likely to be an hydraulic fluid. IVAM compiled dossiers for competent body (Stichting Milieukeur) on behalf of the company. Two products submitted to IVAM for evaluation and desk research to gather missing data.	Communication and cooperation with additive suppliers. Send questionnaire on EEL revision.	▲▲▲ ■ ▶
2	Mathieu Asselin-Baudry Stéarinerie Dubois 86 rue du Dôme F-92514; Boulogne Cedex T +33.1.46.10.07.27 F +33.1.49.10.99.48 I www.stearinerie-dubois.com	French fatty acid esters producer. Active in bio-lubricants (based on vegetable and synthetic raw materials) in automotive and industrial applications. Interested to develop products fitting Ecolabel requirements. After first contact by email no news from their side.	Planned phone call on possible IVAM assistance pending. Send questionnaire on EEL revision.	▲▲ ■ ▶
3	John Walker E jbr.walker@onetel.net	Asked IVAM assistance to understand the EU Ecolabel criteria. Interested to supply Ecolabel lubricants in UK. In contact with producer having the award.	Check progress. Send questionnaire on EEL revision.	▲ ○
4	Manfred Postler KAJO-Chemie GmbH Boschstr. 13; 59609 Anröchte T +49-2947-881-0 F +49-2947-881-47 E sek@kajo.de W: http://www.kajo.de	Producer of Kajo EEL Lubricants (oils and greases; See Website). Telecom to clarify issues related to the application the company submitted in Germany. Had several successful applications.	Phone call to offer further assistance. Send questionnaire on EEL revision.	▲▲▲ ■ ▶
5	Colin C Rogers European Quality & Regulatory Manager, Arizona Chemical Transistorstraat 16; 1322 CE Almere T +31 36 546 2850 F +31 36 546 2873 E colin.rogers@azchem.com	Producer of chemicals from paper industry. Primary application for use as base oil in hydraulic fluids according Ecolabel lubricants criteria. Biodegradability and toxicity tests on algae and daphnia performed. Results reported for evaluation by IVAM.	Further contacts on new applications? Send questionnaire on EEL revision.	▲▲▲▲ ■ ▶
6	Ron van der Wel, Marketing director M +31 6 22231066 E.D. Schutten, R&D department M +31 6 23368453 Rob Kok, General director M +31 6 53817745 Gerry van Gaans Interflon Holland BV Belder 47, 4704 RK Roosendaal NL POBox 1070 4700Bb Roosendaal T +31.165.553911/ 554511 F +31 165 538082/ 556899 E: info@interflon.com W: http://www.interflon.net rdwel@interflon.com eschutten@interflon.com rkok@interflon.com	Produced Teflon lubricants based on mineral oils. And of Eco Lube EEL Lubricants. Interflon makes high performance lubricants for outdoor, industrial and food-stuff plant machinery maintenance purposes. Products reduce maintenance cost and power consumption whilst promoting machine reliability and factory output. Active and interested in pilots with RWS (24). Asked IVAM assistance.	Working on new application for EU Ecolabel Lubricant. Contact on demonstration in September (?). Send questionnaire on EEL revision.	▲▲▲▲ ■ ▶



No.	Company / Contact	Situation	To Do	Expectation
7	Friedrich Degen RAL, Deutsches Institut für Gütesicherung & Kennzeichnung Siegburger Straße 39; D - 53757 Sankt Augustin T +49 2241 160537 / F +49 2241 160511	Assisting RAL with an application in Germany	Possible contact for discussion on revision. Send questionnaire on EEL revision.	▲ ▶
8	Dr. Peter Rohrbach, Marketing/Technology T +41 44 956 65 46 peter.rohrbach@panolin.com Patrick Laemmlle T: +41 (0) 44 956 65 65 PANOLIN AG Blaesimuehle P.O. Box; CH-8322 Madetswil, Switzerland F +41 44 956 65 75 info@panolin.com www.panolin.com	Procucer of Panolin EEL products. PANOLIN AG is an independent, globally active company with headquarters near Zurich. Quality management - ISO 9001 & Environmental management ISO 14001 Certified (SwissTS)Market leader in environmental friendly lubricants in Europe. IVAM provided assistance with interpreting criteria and available data. Panolin was awarded with Ecolabel in Germany.	Continue cooperation with IVAM; Possible contact for discussions with OEM. Send questionnaire on EEL revision.	▲▲▲▲ ▶
9	Dr. Joachim Krass Rhein Chemie Rheinau GmbH Produktsicherheit Leitung Produktsicherheit Düsseldorfer Str. 23-27 68219 Mannheim, DeutschlandT +49 621 8907 537 / F +49 621 8907 404	Supplier of additives for environmental friendly lubricants. Asked IVAM to evaluate additives regarding compatibility with EU Ecolabel lubricants criteria. Supports concept of database with officially evaluated additives and base oils.	Contact in Black Forest initiative. Consultation on additive packages. collecting data submitting request for compliance letters for about 20 additives. . Send questionnaire on EEL revision.	▲▲▲▲ ▶
10	Mick Wragg, Manager Product Stewardship Lubrizol T +44 77 33 00 23 09 E mswr@Lubrizol.com Allan R Barber Industrial Technology Manager Lubrizol International Laboratories Belper, Derbyshire. England. DE56 1QN Tel + 44 1332 845463 M: +44 79000 26773 Allan.Barber@Lubrizol.com	Important supplier of additives for environmental friendly lubricants. Cooperates with IVAM on evaluation of products regarding suitability for use in lubricants according EU Ecolabel lubricants criteria. States that Lubrizol very much promotes the EEL.	Ongoing contacts on compiling technical dossier for EEL applications. Send questionnaire on EEL revision.	▲▲▲▲ ▶
11	Dr François van Dievoet Managing Director Bfb oil research 10 rue Phocas Lejeune 5032 Gembloux; Belgium T +32 81585303 F +32 81585308 M +32 475775720 francois.vandievoet@bfbllab.com Vincent Bouillon, Directeur Général. Tel : 00 32 (0) 81 58 53 00 Fax : 00 32 (0) 81 58 53 08 Site : www.bfbllab.com	Laboratory conducting tests for lubricants. IVAM assisted with interpreting criteria and applying them for lubricants that are tested in their lab for compatibility with the European Ecolabel criteria. Attended LUBMAT 2008 and forwarded copy of IVAM presentation on EU Ecolabel lubricants Partner in iBioLab	Ongoing contacts on information exchange and possible synergy. Send questionnaire on EEL revision.	▲▲▲ ▶
12	Angela Robben Fuchs Lubricants DE Rolf Luther, FUCHS EUROPE SCHMIERSTOFFE Friesenheimer Str.15 68 169 Mannheim Germany T: +49 (621) 3701-777 F: +49 (621) 3701-482 E: rolf.luther@fuchs-europe.de W: http://www.fuchs-europe.de	Producer of Planto Hyd EEL products. <i>Wir sind ein deutsches Unternehmen, das Schmierstoffe und verwandte Spezialitäten herstellt und vertreibt.</i> (see Website). Market leader in environmental friendly lubricants in Europe. Fuchs wants to develop products that meet the European Ecolabel requirements.	Contact in Black Forest initiative. Send questionnaire on EEL revision.	▲▲▲ ▶
13	Matthias Schmitt Forstverwaltung Black Forest RP-Freiburg DE E Matthias.Schmitt@rpf.bwl.de	Regional forest authority, interested in Environmental Friendly Lubricants.	Contact in Black Forest initiative. Send notification on EEL revision.	▲▲ ▶

No.	Company / Contact	Situation	To Do	Expectation
14	Jonas Grånsten, Aarhus Karlshamn Sweden AB, Technical Products & Feed, Business Sector Binol Västra Kajen; SE-374 82 Karlshamn, Sweden T +46-454-823 85 F +46-454-75 20 70 M +46-739-73 53 85 I www.aarhuskarlshamn.com Merja Lamsa, Binol, Karlshamns Group Raisio Kaari 55 21200 Raisio Finland T: +358 2 4432746 F: +358 2 4432711 E: merja.lamsa@karlshamns.se W: http://www.binol.com	Producer of Biosafe EEL products. Binol develops, manufactures and markets vegetable-based lubricants for metalworking, forestry and construction industries. Binol discussed ways to promote products. Participated in workshop on lubricants for Dutch Water Management Agency RWS Contacts with Matrix Speciality Lubricants. Contacted on use in inland shipping.	Possible screening of products. Send questionnaire on EEL revision (2x).	▲▲▲ ■ ▶
15	Ed Van Kerchove CTMS De Oliebron BV – (KvK - 23030440) Zwijndrecht T +31 78 61 01 122 F +31 78 61 02 220 E evk@oliebron.nl I www.oliebron.nl	Dutch manufacturer (blender) of lubricants. Works on developing products meeting the European Ecolabel requirements. IVAM assists. Involved in discussion on setting EU Ecolabel as standard for the Dutch Vamil. Contacted on use in inland shipping and	Offered screening of products; no reply yet. Send questionnaire on EEL revision.	▲▲▲ ■ ▶
16	Jos Jong Dutch Lubricants. Manufacturers Association T +31 725895214 F +31 655300440 E josjong@planet.nl	Involved in discussion on setting the EU Ecolabel as standard for Dutch Vamil; presently reluctant to cooperate with Dutch authorities.	Resume contacts on publishing article in "Smeerolie- kroniek"; still pending. Send questionnaire on EEL revision.	▲▲▲ ■ ▶
17	J. Siera Cimcool Industrial Products B.V. Schiedamsedijk 20 P.O. Box 463; 3130 AL Vlaardingen T +31 10 44 50 075 F +31 10 46 04 706 E kwok.nancy@cimcool.net I www.cimcool.nl	Dutch supplier environmental friendly lubricants. Participated in workshop about environmental friendly lubricants organized for and with the Dutch Water Management Agency, RWS. Contacted on use in inland shipping		▲ ○
18	Ruud Hilgers R&D Technical Advisor Eurol BV Energistraat 12 P.O. Box 135; 7440 AC Nijverdal T +31 548 61 51 65 / F +31 548 61 01 95 E r.hilgers@eurol.com I http://www.eurol.com	Dutch supplier environmental friendly lubricants. Participated in workshop about environmental friendly lubricants for Dutch Water Management Agency RWS. Contacted on use in inland shipping.	Check further interest. Send questionnaire on EEL revision.	▲ ■ ▶
18	Ing. Bob Aa product manager Laagland BV Postbus 9443 ; 3007 AK Rotterdam T +31 6 22 42 01 16 F +31 10 29 22 229 E b.aa@laagland.nl I www.laagland.nl	Dutch supplier environmental friendly lubricants. Participated in workshop about environmental friendly lubricants organized for and with the Dutch Water Management Agency, RWS. Contacted on use in inland shipping.	Possible screening of products. Send notification and questionnaire on EEL revision.	▲▲ ■ ▶
19	Taco Mets, Technical Manager Van Meeuwen Groep Leeuwendeldseweg 5a Postbus 7; 1380 AA Weesp T +31 6 25 28 952 F +31 294 494 490 M +31 6 94 49 44 94 E t.mets@vanmeeuwen.nl Jeroen van Wijk Van Meeuwen Smeertechniek B.V. Technical Support +31(0)294 494 482 j.vanwijk@vanmeeuwen.nl www.vanmeeuwen.com	Dutch supplier environmental friendly lubricants. Participated in workshop about environmental friendly lubricants organized for and with the Dutch Water Management Authority. Contacted on use in inland shipping. Attended LUBMAT 2008.	Possible screening of products. Possible revision of recommendations on the use of biolubricants dating from 2003. Send questionnaire on EEL revision.	▲▲ ■ ▶



No.	Company / Contact	Situation	To Do	Expectation
20	Ronald Brand Senior Account Manager Industrie Vollenhoven Olie BV T +31 6 53 70 39 94 F +31 13 59 50 977 E brand.r@vollenhovenolie.com I www.vollenhovenolie.com	Dutch supplier environmental friendly lubricants. Participated in workshop about environmental friendly lubricants organized for and with the Dutch Water Management Authority. Contact on use of inlands shipping.	Possible screening of products. . Send questionnaire on EEL revision.	▲ ▲ ■ ▶
21	Ed van Schaik Technical Advisor Lubricants Shell Nederland Verkoopmij B.V. Rivium Boulevard 156 2909 LK Capelle a/d IJssel T +31 10 30 02/181, F /469 M +31 6 52 09 70 49 E ed.vanschaik@shell.com	Dutch supplier environmental friendly lubricants. Participated in workshop about environmental friendly lubricants organized for and with the Dutch Water Management Authority. Contact on use in inlands shipping and asked information on new VAMIL standards	Possible screening of products. Send questionnaire on EEL revision.	▲ ▲ ▲ ▲ ■ ▶
22	Demi Theodori, (Wim Uljee) SMK (Stichting Milieukeur) P.O. Box 17186; 2502 CD The Hague T +31 70-3586300, F +31 70-3502517 M + 31 6-10664940 E dtheodori@smk.nl I www.smk.nl/ www.europeesecolabel.nl www.europa.eu.int/ecolabel/ www.eco-label.com	Previously involved in EU Eco-label Marketing project now responsible for the European Ecolabel at SMK (Dutch competent body) Special attention was paid to recent developments in the EU Ecolabel Lubricants in the SMK Newsletter (Dutch)	Contact and cooperation on Vamil, EEL applications. Project manager in EEL revision. Check on possible interest in a public knowledge centre on sustainable lubrication.	▲ ▲ ▲ ▲ ■ ▶
23	Eli de Rooij, RWS Bouwdienst afdeling SWI T +31 88 79 72 702 M +31 6 20 39 76 69 E eli.de.rooij@rws.nl ir. Arjan Tromp, Adviseur / Specialist Staal en Werktuigbouw T: 088 797 35 59 M: 06 50 41 96 00 E: arjan.tromp@rws.nl Rijkswaterstaat Bouwdienst, SWI Griffioenlaan 2, 3526 LA Utrecht; Postbus 20.000, 3502 LA Utrecht Martin Schipper RWS-DNH martin.schipper@rws.nl ; Henk Aarnoutse, RWS-DZL henk.aarnoutse@rws.nl ; Kees Corstens, RWS-DNB kees.corstens@rws.nl ; Bernard Olde Scheper, RWS-DNB bernard.oldscheper@rws.nl ; Sjoerd vander Linden, RWS- BWD sjoerd.vander.linden@rws.nl ; Frank Schulte, RWS-DNH frank.schulte@rws.nl	(Retired) Project Leader Knowledge Centre Environment Friendly Lubricants (KMS) for RWS with network of engineers IVAM filled an Intranet Web based KMS to support RWS green procurement policy. Due to expenditure stop contract will not be prolonged but suggested and interested in a public knowledge centre on sustainable lubrication. Contact persons and participants in RWS November 2008 workshop on the Knowledge centre on Environmentally Friendly Lubricants.	Interested in follow-up activities in 2009. Send questionnaire on EEL revision.	▲ ▲ ▲ ▲ ■ ▶
24	Johan van Zwet, SenterNovem Zwolle Postbus 10073; 8000 GB Zwolle F +31 38 454 02 25 T (direct) +31 38 455 3586 I www.senternovem.nl/miavamil www.vrom.nl/miavamil	Advisor on Dutch MIA / Vamil scheme. Involved in discussion on setting the EU Ecolabel as standard for hydraulic oil (and Blue Angel for greases in Dutch Vamil scheme). IVAM contact for Sustainable Purchasing consultation for Lubricants in product groups.	Will take initiative for a policy stakeholder consultation on lubricants in 2009. Send questionnaire on EEL revision. Check on possible interest in a public knowledge centre on sustainable lubrication.	▲ ▲ ▲ ▲ ■ ▶
25	Jaco Harmsma Staatsbosbeheer Regio Oost Binnensingel 3 Postbus 6; 7400 AA Deventer T +31 570 747 149 F +31 570 747 111 M 06 46313949 E j.harmsma@staatsbosbeheer.nl I www.staatsbosbeheer.nl	Asked for info and advise on suitable lubricants Inquired /informed on Black forest project. Possible contact for Sustainable Purchasing consultation on Lubricants	Further options for actions to be explored. Send questionnaire on EEL revision. Check on possible interest in a public knowledge centre on sustainable lubrication.	▲ ▲ ▶

No.	Company / Contact	Situation	To Do	Expectation
26	Phil Dolley AEA Technology plc 329 Harwell, Didcot, Oxfordshire OX11 0QJ UK E phil.dodley@aeat.co.uk I http://www.aeat.co.uk	Representing the UK competent body. Asked advice on lard oil products for a potential applicant.	Send questionnaire on EEL revision.	▲ ○
27	Martin Koopmans Ministerie van Verkeer en Waterstaat DG Transport en Luchtvaart (DGTL) Programma Binnenvaart en Vaarwegen Postbus 20904; 2500 EX Den Haag T +31 70-3511672 F +31 70-3511694 M Martin.Koopmans@minvenw.nl	Commissioned quick scan on use of greases in Dutch inland shipping and barriers and drivers to use biodegradable lubricants. IVAM presented results to LBOW workgroup of various stakeholders.	Keep informed on Sustainable Purchasing consultation on vessels. Send notification on EEL revision. Check on possible interest in a public knowledge centre on sustainable lubrication.	▲▲▲ ■ ▶
28	Willem Groen, AXXON BV Postbus 256; 6800 AG Arnhem T +31 26-4455723 F +31 26-4427163 M +31 6-21 255 360 E info@axxon I http://www.axxon.nl/	Initial contacts on possible support in testing and market introduction of their products. Contacted on use of greases in inland shipping.	Possible screening of products. Send questionnaire on EEL revision.	▲▲ ■ ▶
29	Jorn Hoogland, SMD Olie B.V. Meer en Duin 14, 2163 HA Lisse Postbus 56, 2160 AB Lisse T +31 6 - 53731985 E jorn.hoogland@q8.nl I www.smd.nl - www.q8oils.nl	Interested in lubricants for open gear boxes.	Further information exchange planned . Send questionnaire on EEL revision.	▲▲ ■ ▶
30	Jacques de Vries / Bernie Dunnewind Duport Lubricare / HTL Postbus 149 ; 7700 AC Dedemsvaart T +31 523 61 98 92 / +31 50 40 31 050 E info@panolin.nl / devriesPanolin@orange.nl I www.panolin.nl	Actively involved in developing new lubricant formulations complying with EU Ecolabel criteria and cooperates with OEM (Volvo and Caterpillar) Contacted on use in inland shipping.	Possible screening of products. Send questionnaire on EEL revision.	▲▲▲ ■ ▶
29	Martin van der Jagt / Bart Zwitter Total Nederland BV T +3170-3180409 / +31 6-55301950 E martin.vanderjagt@total.com / bart.zwitter@total.com Etienne TAMIGNIAU Total Le Diamant B 16 rue de la République 92922 PARIS LA DEFENSE CEDEX France T: +33 (0)1 41 35 40 00 F: +33 (0)1 41 35 84 71 E: etienne.tamigniau@total.com W: http://www.total.com/	Producer of Chainbio EEL products. (only available in France; See Website). Interested to develop and test new lubricant formulations complying with EU Ecolabel criteria. Contacted on use in inland shipping.	Possible screening of products. Send questionnaire on EEL revision.	▲▲▲ ■ ▶
31	Leo Determan, Transnational Blenders BV Wieldrechtseweg 37; 3316 BG Dordrecht T +31 78 65 27 656 E ldeterman@tnb.nl I www.tnb.nl	Participated in workshop about environmental friendly lubricants organized for and with the Dutch Water Management Authority. Contacted on use in inland shipping.	Not very interested in Ecolabel marketing opportunities. Send notification on EEL revision.	▲ ○
32	Patric Steijaard, Axxel Christiernsson 1 Februariweg 13; 4794 SM Heijningen T +31 167 52 29 80 I www.axelch.com/	Dutch supplier environmental friendly lubricants. Contacted on use in inland shipping. Presentation at LUBMAT 2008	Ask further information on "REACH free lubricants". Send questionnaire on EEL revision.	▲▲ ▶
33	Perry Peters, Matrix Speciality Lubricants Industriestraat 9; 6827 BD, Arnhem T +31 26 4457856 +31 26 3703239 E info@lubes-portal.com I http://www.lubes-portal.com/2006/	Dutch supplier environmental friendly lubricants. Contacted on use in inland shipping.	Contact on cooperation with Binol. Send questionnaire on EEL revision.	▲▲ ▶



No.	Company / Contact	Situation	To Do	Expectation
34	Carol Koopman, European Lubricating Grease Institute ELGI Hemonylaan 26, 1074 BJ Amsterdam T +31 20 67 16 162 / +31 62322 6180 E carol@elgi.demon.nl I www.elgi.org	Announced possible re-establishment of ELGI environmental working group in April 2008. Contacted on use of inland shipping	Contact on ELGI meeting in April. Send questionnaire on EEL revision.	▲▲ ▶
35	Bosch Rexroth BV Kruisbroeksestraat 1; 5281 RV Boxtel T +31 (411) 65 19 51 F +31 (411) 65 14 83 E info@boschrexroth.nl I www.boschrexroth.com	Initial letter sent waiting for response	Check interest to cooperate with lubricant producers. Send questionnaire on EEL revision.	▲▲ ▶
36	Dr. Udo Hartmann Daimler Chrysler Central Division udo.hartmann@daimlerchrysler.com I www.daimlerchrysler.com	Initial letter sent waiting for response	Check interest to cooperate with lubricant producers. Send questionnaire on EEL revision.	▲▲ ▶
37	STIHL Power Tools / Andreas Stihl NV Maarssebroeksedijk 15 3542 DL Utrecht; Nederland T +31 30 2410460 F +31 30 2413923 E info@stihl.nl I www.stihl.nl / www.stihl.com	Initial letter sent waiting for response	Check interest to cooperate with lubricant producers. Send questionnaire on EEL revision.	▲▲ ▶
38	Caterpillar Information Centre 6, The Western Centre, Bracknell, RG12 1RW T +44 7000 222 846, F +44 1344 488045 E: catinfo@mktpoint.com I www.unitedkingdom.cat.com	Initial letter sent waiting for response (also contact possible through Panolin)	Check interest to cooperate with lubricant producers. Send questionnaire on EEL revision.	▲▲ ▶
39	Liebherr-International Deutschland GmbH, Hans-Liebherr-Strasse 45 D-88400 Biberach an der Riss T +49 7351 41-0 F +49 7351 41-2650 E info.lho@liebherr.com I www.liebherr.com	Initial letter sent waiting for response	Check interest to cooperate with lubricant producers. Send questionnaire on EEL revision.	▲▲ ▶
40	Volvo Construction Equipment Headquarter 10 Avenue du Hunderenveld 1082 Brussels; Belgium T +32 2 482 51 11 F +32 2 675 17 77 I www.volvo.com	Initial letter sent waiting for response (also contact possible through Panolin)	Check interest to cooperate with lubricant producers. Send questionnaire on EEL revision.	▲▲ ▶
41	Drd. Michaela Constantinescu Director General Lubricant branch organisation Romania, Lubrichem Str. Dr. Ion Radovici nr. 1 Parter, ap.2, interfon 2 Sector 5, București Tel: +40 (0) 318 055 315 Mobil: +40 (0) 723 590 214 lubrichem@lubrichem.ro www.lubrichem.ro	Participant in EMP workshop in Bucharest 17/3/08; interested to be contact person with Romanian lubricants producers; draft article for magazine or website forwarded.	Ask for interest in follow-up. Send questionnaire on EEL revision.	▲▲▲▲ ■ ▶
42	Maria-Daniela Toma, Consilier Superior, Romania CB Ministerul Mediului si Dezvoltarii Durabile Directia Controlul Polutuarii si Managementul Riscului Bulevardul Libertatii nr. 12 Sector 5 Bucharest Romania Tel/Fax: +30 (0) 21 316 04 21 Mobile: +40 (0) 721 741 341 Dana.toma@mmediu.ro www.mmediu.ro	Organiser (with ACTA) and participant in EMP workshop in Bucharest 17/3/08; interested to be contact person with Romanian lubricants producers; draft article for magazine or website forwarded.	Contact on interest in follow-up. Send questionnaire on EEL revision.	▲▲▲ ■ ▶

No.	Company / Contact	Situation	To Do	Expectation
43	Liviu Urdea, Technical advisor Lubricants Department, Petrom S.A. 5-11 Carpati Street RO-012321 Bucharest, Romania Tel: +40 (0)725 160 934 Fax: +40 (0)21 668 32 80 Mobile: +40 (0) 728 220 818 Liviu.urdea@petrom.com www.petrom.com	Participant in EMP workshop in Bucharest 17/3/08.	Contact on interest in follow-up. Send questionnaire on EEL revision.	▲▲ ■ ▶
44	Cristina Toma, Director Marketing, SC X1R Logistic SRL Bd. Saturn 26, apt.1 Brasov, Romania Tel: +40 (0) 268 329 157 Fax: +40 (0) 368 815 340 Mobile: +40 (0) 744 654 826 office@x1r.ro www.x1r.ro	Participant in EMP workshop in Bucharest 17/3/08.	Contact on interest in follow-up. Send questionnaire on EEL revision.	▲▲ ■ ▶
45	Florian Florea, Area Manager Lubricants Department Technical support, Agip Romania 162 Barbu Vacarescu Street 020284 Bucharest Romania Tel: +40 (0) 21 231 8484/120 Fax: +40 (0) 21 231 8488 Mobile: +40 (0) 740 111 178 Florian.florae@agip.ro	Participant in EMP workshop in Bucharest 17/3/08	Contact on interest in follow-up. Possible contact in Austria too? . Send questionnaire on EEL revision.	▲▲ ■ ▶
46	Luminita Lepsa, Consilier Superior, Mobil: 0744327101 luminita.lepsa@anpm.ro Carmen Nicolae, Consilier Principal Mobil: 0721525957 carmen.nicolae@anpm.ro Elena Balica, Consilier Superior Mobil: 0729820413 elena.balica@anpm.ro Romania ANPM, Directia Controlul Poluarii si Managementul Riscului; Splaiul Independentei, nr. 294, sector 6, Bucuresti Tel /Fax:+40 (0)21 202 47 92	Participant in EMP workshop in Bucharest 17/3/08	Contact on interest in follow-up. Send notification on EEL revision.	▲▲ ■ ▶
47	Frederic Hamoud Lubricant Department Lavollee chimie frederic.hamoud@lavollee-chimie.com	Additive producer who asked advice to understand EU Ecolabel Lubricants criteria and use this in contacts with their client	E-mail consultation satisfied information needs. Send questionnaire on EEL revision.	▲ ○
48	Floor Bloem-Timmermans 19, avenue de Grande-Bretagne 60200 Compiègne, France +33 344 206 277 +33 6 11 15 55 52 simon.bloem@wanadoo.fr	Made an inquiry for a French Environmental NGO on legal incentives for the obliged use of EU Ecolabel lubricants in EU member states	IVAM provided information on the Dutch situation and developments. Send notification on EEL revision.	▲ ○
49	Siegfried Lucazeau, VANDERBILT International Industial Minerals and Chemicals 4,rue Jean Nocoli 95150 Taverny, France (Geneva) T +33 (0)1 39 60 81 13 M +33 (0)6 33 39 59 29 F +33 (0)1 53 01 47 93 E slucazeau@rtvanderbilt.com I www.rtvanderbilt.com	Technical sales representative - petroleum additives. Specialized in production of lubricant additives. Attended LUBMAT 2008 Informed about possibility to use ecotox, biodegr. & - accumulation tests for REACH registration	Possible contacts on evaluating test results. Send questionnaire on EEL revision.	▲▲ ■ ▶



No.	Company / Contact	Situation	To Do	Expectation
50	Javier Barriga Head of Surface Physics and Fundación Tekniker Avda Otaola 20 Spain +34 943 296 744 www.tekniker.es jbarriga@tekniker.es Also: Arrate Marcaide, Ana Aranzabe; Jesús Terradillos; Aitor Arnaiz; Amaya Igartua; amarcaide@tekniker.es aranzabe@tekniker.es apineiro@tekniker.es	Tribology and lubricants research Institute and lab. Offers biodegradability and toxicity tests (OECD 301B, 301F, 301D, 302B, 201 &202) and our certification is ISO 9000. And technical performance evaluation ISO 15380. Involved in European projects on biolubricants www.wearcheckiberica.es Partner in VTI, iBioLab and Soily projects Organisers or LUBMAT 2008 conference a training (2-5/6/08).	Ongoing contacts on further cooperation and synergy of activities. Send questionnaire on EEL revision.	▲▲▲▲ ■ ▶
51	Tkaczyk Joanna Polish Center for testing and certification joanna.tkaczyk@pcbc.gov.pl	Information exchange on EEL.	Check further information needs. Send questionnaire on EEL revision.	▲▲ ■ ▶
52	Andrzej Wasiak Bialystok Technical University / Bialystok School of Economics Inst. Zarzadzania i Marketingu awasiak@pb.bialystok.pl	Presentation (3/7/08) on the Experiences with the European Ecolable Lubricants (with partners from St. Petersburg Univ.)	Possibly continued contacts. Send notification on EEL revision.	▲ ■ ▶
53	Ingo Roehrs, Vice President and Business Manager Peni Nicholas, Manager, Regulatory Affairs, Lubricant Additives Division King Industries, Inc. Science Road Norwalk CT 06852, USA T +1 203-866-5551/ F +1 203-866-0425 E iroehrs@kingindustries.com E pnicholas@kingindustries.com	Additive producer/supplier	Consultation on additive package. Send questionnaire on EEL revision.	▲▲▲ ■ ▶
54	Eric Nehls, Ciba, PA CH eric.nehls@ciba.com	Additive producer/supplier Consultation on additive packages. Intensive contacts information exchange and cooperation. Initiator of Black Forest initiative.	Send questionnaire on EEL revision.	▲▲▲▲ ■ ▶
55	Dagmar Diwok, ACTA dagmar@diwok.net	EMP Partner; organised with competent body workshop on EU Ecolabel Lubricants in Bucharest.	Contact on follow-up with local companies and media work. Send questionnaire on EEL revision.	▲▲▲ ■ ▶
56	Madalina Cozma, ANPM Aleea Lacul Morii 151, Sector 6 Bucharest. T +4021-4934350 F +4021-4934006 mada.cozma@anpm.ro www.anpm.ro	Director EU International Relations Programme. Interested in opportunities for market introduction programmes for EU Ecolabel Lubricants	Could play a supporting role in case Romanian companies would develop new Ecolabel products. Send notification on EEL revision.	▲▲ ■ ▶
57	Katerina Amfilochiou, Yanna Nikou, Nikoc Diakoulakis, SPEED development consultants kamfilochiou@speed.gr	EMP Partner; organised with competent body workshop on EU Ecolabel Lubricants in Athens	Contact on follow-up with local companies and media work. Send questionnaire on EEL revision.	▲▲▲ ■ ▶
58	Evangelos Krielas, CYCLON HELLAS S.A. 124 Megaridos Ave, 19300, Aspropyrgos, Athens T +30 210 8093900 / F+30 210 8093999 E customerservice@cyclon.gr I www.cyclon.gr	Production of lubricants. Wholesale trade of a.o. lubricants, brake fluids. Participant in Workshop. Interested in stakeholder cooperation project or platform for Greece	Contact on possible follow-up. Send questionnaire on EEL revision.	▲▲ ■ ▶
59	A. Papadopoulos, I.C.Lab Dimitros 37, 19200, Elefsina T +30 210 5541755 F +30 210 5540601 E ap@iclab.gr I www.iclab.gr	Laboratory providing support for industrial quality controls. Participant in Workshop Interested in stakeholder cooperation project or platform for Greece	Contact on possible follow-up on lubricants. Send questionnaire on EEL revision.	▲▲▲ ■ ▶

No.	Company / Contact	Situation	To Do	Expectation
60	Prof. Ev. Lois National Technical University of Athens, Dep. Of Chemical Engineering, Zografou Campus, 15700, Athens T+30 210 7723176 E elois@central.ntua.gr / I elois@chemeng.ntua.gr	Laboratory of lubricant & Fuel Technology. Participant in Workshop Interested in stakeholder cooperation project or platform for Greece	Contact on possible follow-up. Send questionnaire on EEL revision.	▲ ▲ ■ ▶
61	D. Dodos ELDON'S S.A. 20 Souliou st, 14343 Nea Halkidona, Athens T +30 210 2594400 F +30 210 2594460 E info@eldons.gr I www.eldons.gr	Production of Lubricants. Participant in Workshop Interested in stakeholder cooperation project or platform for Greece	Contact on possible follow-up. Send questionnaire on EEL revision.	▲ ▲ ■ ▶
62	Gabriel Zelalem, Global Environment Products Hellas Poseidonos str 30, 16674 Glyfada, Athens. T +30 210 9606030 F +30 210 9606033 M +30 697 70 03 551 E g.addisou@gep.gr I www.gep.gr	Participant in Workshop Interested in stakeholder cooperation project or platform for Greece	Contact on possible follow-up. Send notification and questionnaire on EEL revision.	▲ ▲ ■ ▶
63	Cindy de Groot Provincie Zuid-Holland Kamer D5.38, Postbus 90602 2509 LP Den Haag T 070 441 66 61 F 070 441 78 15 E cp.de.groot@pzh.nl	Energy team, Envir. department. Asked IVAM for advice after stakeholder meeting on Sustainable Purchasing for vessels (on 12/6/08 in Utrecht, NL)	Contact on possible follow-up. Send notification on EEL revision. Check on possible interest in a public knowledge centre on sustainable lubrication.	▲ ▲ ■ ▶
64	Aksay Patki Ministry VROM, Den Haag T 070 3394776 E aksay.patky@minvrom.nl	Consulted IVAM on possibilities for quick scan of products on meeting EEL criteria.	Contact on possible follow-up. Send notification on EEL revision. Check on possible interest in a public knowledge centre on sustainable lubrication.	▲ ▲ ■ ▶
65	Tim Sullivan, Managing Editor „Lubes'n'Greases“ Europe LNG Publishing Company Inc. 6105 Arlington Blvd. Suite G Falls Church, VA 22044 USA T 1-540837.2877 E tim@LNGpublishing.com I www.LNGpublishing.com	Attended LUBMAT 2008 conference Interested in publishing on the stakeholder approach in the European Ecolabel Lubricants project part and on the EEL revision	Contact when more can be mentioned on the revision and / or on sustainable purchasing consultations. Send notification and questionnaire on EEL revision.	▲ ▲ ■ ▶
66	Mary Moon Belray Company Inc. P.O.Box 526 Farmingdale, New Jersey 07727 USA T +1-732-9382421 F+1 732 938 4232 E mmoon@belray.com I www.belray.com	Total Performance Lubricants; Research and development chemist. Attended LUBMAT 2008 conference; EU partner of Van Meeuwen Group	Contact on possible follow. Send questionnaire on EEL revision.	▲ ■ ▶
67	Roberto ploacek Verkol Lubricantes C/Cormoranes, 14-bis. Pollig. Ind. Pinto Estacion 28320 Pinto (Madrid) T +34 91 692 8615 M +34 649 43 11 75 E rploacek@verkol.es I www.verkol.es	Support engineering & Sales international. Attended LUBMAT 2008 conference	Contact on possible follow. Send questionnaire on EEL revision.	▲ ■ ▶



No.	Company / Contact	Situation	To Do	Expectation
68	<p>Scarlatos Panos, General Director Hellenic Association of Chemical Industries, HACI 23, Lagoumitzi Ave, 176 71 Athens Greece T +302109213259 F +30210 9213260 E haci@ath.forthnet.gr I www.haci.gr</p>	<p>ASAOS representative and member of Greek CB contributed to the workshop on EU Ecolabel Lubricants in Athens</p>	<p>Contact on follow-up with local companies . Send questionnaire on EEL revision.</p>	<p>▲ ■ ▶</p>
69	<p>Xavier Pages-Xatart-Pares, consulting & Transfer Manager, & <u>Sandra Warren</u> ITERG. 11, Rue Gasperd Monge Parc industriel Besrol 2 F 33600 Pessac T +33-5-56079772/56360044 E x.pages@iterg.com I www.iterg.com/ www.presentations.iterg.com</p>	<p>Expertise on fats and oils and coordinator of the IbioLab project <u>Sandra Warren</u> attended and presented at the LUBMAT 2008 conference.</p>	<p>Contact on activities and synergy on sustainable purchasing consultations. Send questionnaire on EEL revision.</p>	<p>▲▲▲ ■ ▶</p>
70	<p>Cees Ouwehand Wethouder van Essenweg 3 1047 AV Amsterdam Tel. 020 4 974 953 c.ouwehand@hetnet.nl</p>	<p>Experienced user of biolubricants as technical manager of Waterboard Hoogheemraadschap van Rijnland (HHR); retired but maintenance advisor of HHR. Gave presentation in RWS workshop on own experiences</p>	<p>Contact on participation in RWS workshop on Environmentally Friendly lubricants. Send notification on EEL revision.</p>	<p>▲▲▲ ■ ▶</p>
71	<p>Joop Boesjes, GreenTec Oils Notenggaard 18 3941 LW Doorn (NL) T: 0031 - (0)343 412644 F: 0031 - (0)343 420654 joop@boesjes.nl</p>	<p>Contact on Senternovem innovation prize for sustainable lubricants development Contact though Ministry of Economic affairs</p>	<p>Send notification on EEL revision.</p>	<p>▲▲ ▶</p>
72	<p>Esther Vierhuis, Adviseur Programma Duurzaam Inkopen SenterNovem, Catharijnesingel 59 Postbus 8242 3503 RE Utrecht Tel. 030 – 2393727 E: E.Vierhuis@senternovem.nl I: www.senternovem.nl</p>	<p>Contact person for research on sustainable purchasing criteria for (biodegradable) lubricants and greases</p>	<p>Check on possible interest in a public knowledge centre on sustainable lubrication. Send notification on EEL revision.</p>	<p>▲▲▲▲ ■ ▶</p>
73	<p>Mikeal Kalinin, Central Research Insitute fort he Complex Use of Water Resources, Minsk, Belarus minskwaterforum2008@cricuwr.by</p>	<p>Organiser of III International Water Forum</p>	<p>Send notification on EEL revision.</p>	<p>▲▲ ■ ▶</p>
74	<p>Graham Dean Safepharm Laboratories Shardlow Business Park London Road, Shardlow Derby, DE72 2GD UK T: +44 1332 792896 W: www.safepharm.co.uk E: marketing@safepharm.co.uk E: gdean@safepharm.co.uk</p>	<p>Safepharm Laboratories can undertake all of the testing required under the Eco Label scheme (GLP and MCERTS) Also competent to provide advice and consultancy, interpretation, dossier preparation, and registration according to NONS and REACH legislation.</p>	<p>Send questionnaire on EEL revision.</p>	<p>▲▲▲ ▶</p>
75	<p>Olaf Blaauw TNO BU Quality and Safety PO Box 360, 3700 AJ The Netherlands T: +31 (0)30-6944144 W: www.tno.nl E: info-chemie@tno.nl E: olaf.blaauw@tno.nl</p>	<p>TNO provides (regulatory and non- regulatory) consultancy on environmental toxicology issues, and monitors studies (GLP ISO 17025) it outsources with lower tier CRO's</p>	<p>Send questionnaire on EEL revision.</p>	<p>▲▲▲ ▶</p>
76	<p>Stephan Burg, Carl Bechem GBH Weststraße 120 58089 Hagen Germany T: +49 (0) 2331 – 935-1335 F: +49 (0) 2331 – 935-1189 E: burg@bechem.de W: http://www.bechem.com</p>	<p>Producer of Bechem EEL products. Bechem develops, produces and sells high performance lubricants for special lubricants (automotive, food industry), industrial lubricants, metal working fluids and solutions for the forming technology.</p>	<p>Send questionnaire on EEL revision.</p>	<p>▲▲▲ ▶</p>

No.	Company / Contact	Situation	To Do	Expectation
77	Stéphane BERNARD NOVANCE Venette – B.P. 20609 60206 COMPIEGNE France T: +33 (0) 3.44.90.70.96 F: +33 (0) 3.44.90.70.70 E: s.bernard@novance.com W: http://www.novance.com	Producer of Diesterlube EEL products. <i>NOVANCE: Filiale de DIESTER INDUSTRIE, premier producteur Européen en biodiesel et leader dans les huiles végétales industrielles.</i>	Send questionnaire on EEL revision.	▲▲▲ ▶
78	Dr. Heinrich Braun ESSO DEUTSCHLAND GmbH Kapstadtring 2 D 22297 Hamburg Germany T: +49 (0) 40 - 41 30 86 82 heinrich.braun@exxonmobil.com W: http://www.esso.de/	Producer of Mobil EAL Hydraulic Oil 46 (EEL, only available in Gemany; See Website)	Send questionnaire on EEL revision.	▲▲▲ ▶
79	Alain Faleix Motul 119, boulevard Félix Faure BP 94 93303 Aubervilliers Cedex France T: +33 (0)1 48 11 70 00 E: Afaleix@motul.fr W: http://www.motul.fr	Producer of Motul EEL Lubricants (see Website)	Send questionnaire on EEL revision.	▲▲▲ ▶
80	Nicolas MAZET, NYCO S.A. 66, avenue des Champs Elysées BP 414, 75366 PARIS Cedex 08 France T: +33 1 45 61 50 00 F: +33 1 45 61 50 13 E: nicolas.mazet@nyco.fr W: http://www.nyco.fr/	Producer of Nycolube EEL products (Only available in France; see Website)	Send questionnaire on EEL revision.	▲▲▲ ▶
81	Ulrich Scheidegger Blaser Swisslube AG CH 3415 Hasle-Rüegsau Switzerland T: +41 (0) 34 460 0348 F: +41 (0) 34 460 0300 E: u.scheidegger@blaser.com	Producer of Pro Hees Plus EEL products. (products only available in Germany and Zwitterland; see Website)	Send questionnaire on EEL revision.	▲▲▲ ▶
82	Dr. Andreas Willing COGNIS GmbH Henkelstraße 67 D 40589 Düsseldorf Germany T: +49 (0) 211-7940-3338 F: +41 (0) 211-798-13338 E: andreas.willing@cognis.com http://www.cognis.com/company/	Producer of Pro Eco HE EEL products. (products only available in Germany; see Website)	Send questionnaire on EEL revision.	▲▲▲ ▶
83	Ir Julie ROIZ ValBiom Faculté universitaire des Sciences agronomiques, Unité de Chimie Biologique industrielle 2, Passage des Déportés B-5030 Gembloux (Belgique) Tél & Fax : +32.81.62.23.50 E: roiz@valbiom.be W: www.valbiom.be	E-mail contact on information exchange on national policy incentives for EEL use. Partner in Ibiolab	Send questionnaire on EEL revision.	▲▲ ▶
84	Prof. Dr ir. Dirk J. Schipper; TU Twente Engineering – department “Surface technology and tribology”. E: d.j.schipper@ctw.utwente.nl	The department is able to perform tribological tests to study the performance and specific characteristics of (new) lubricants. This often deals with standardised test to assess functional quality requirements of the product. Prof. Schipper is a potential contact persons of the RWS knowledge centre on environmentally friendly lubricants.	Send notificationn or questionnaire on EEL revision.	▲▲ ▶



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85	Dr ir. A. van Beek; TU Delft Mechanical, Maritime & Materials Engineering – department “Mechatronics”. E: A.vanBeek@tudelft.nl	Afdeling Mechatronics studies the design, life time, energy consumption, heat development, etc., of tribological systems. Also performs compatibility tests on oils with sealing systems. Dr. van Beek is a potential contact persons of the RWS knowledge centre on environmentally friendly lubricants.	Send notificationn or questionnaire on EEL revision.	▲▲ ▶
86	Dr ir. Bert Huis in 't Veld TNO –Industry and Technology Ir Bastiaan Krosse TNO department Tribology W: http://www.tno.nl/	TNO department Tribology analyses friction, wear and lubrication in the contact between materials at nanometre and metre scale; simulates it and takes measurements using special advanced equipment. Dr. Huis in 't Veld and Ir Bastiaan Krosse are potential contact persons of the RWS knowledge centre on environmentally friendly lubricants.	Send notificationn or questionnaire on EEL revision.	▲▲ ▶
88	(Producer of Chain lubricants) Check e-mail with HK	Contact on composition of lubricants for chain in sluice in Lith	Send questionnaire on EEL revision.	▲▲▲ ▶